

Asia Dry Bulk Cargo Summit 2023

16th June 2023

Holiday Inn, Mumbai.

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Asia Dry Bulk Cargo Summit 2023

16th June 2023

Holiday Inn, Mumbai.

- Programme
- Sponsors
- Participants
- Session Chairs & Speakers

Organised by:

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Asia Dry Bulk Cargo Summit 2023

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Programme

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India Dry Bulk Cargo Summit 2023 (DRYCON 2023)



16th June 2023 at Holiday Inn, Andheri (E) Mumbai.

REGISTRATION 08.30 Hrs - 09:45 Hrs.

09.45 - 09.50: Welcome address by Organizing Committee, The Shipping Tribune.

SESSION 1: 09:50 Hrs -11:20 Hrs

Sea Transportation of Dry Bulk Cargoes - Part 1

In The Chair: **Capt. B. K. Tyagi**, Chairman & Managing Director, The Shipping Corporation of India

Mr. Devendra Negi, General Manager - Chartering, Bainbridge Navigation - *"Indian Iron Ore & Steel Market Overview"*

Ms. Riya Vyas, Business Analyst, I-Energy - *"An Overview of Coal Imports in India"*

Mr. Ashutosh Mathur, Head- Shipping & Chartering- ArcelorMittal Nippon Steel India - *"Roadmap of Indian Shipping- Charterers Perspective"*

Capt. Vijay Nicodemus, C.O.O., Arise Shipping & Logistics DMCC (*Industry Expert on The Panel*)

11:05– 11:20: Q & A Session

+++++++ **TEA BREAK (11:20 – 11:40)** ++++++

SESSION 2: 11:40 Hrs – 13:10 Hrs

Pillars of the Shipping Trade

In The Chair: **Capt. S.R. Patnaik**, C.E.O. & Director, International Shipping and Logistics FZE

Dr. Sanjay Bhavnani, Director & Chief Operating Officer, MMS Maritime India - *"The Human Element"*

Mr. Ashwin Shanker, Advocate & Arbitrator, CHAMBERS OF GEORGE REBELLO - *"Courtroom drama: Misdelivery without OBL"*

Ms. Josephine Goh, Senior Sales Manager, Innospec Limited, Singapore - *"The Role of Additives...Sustainable Future"*

13:00 – 13:10: Q & A Session

www.shippingtribune.com

+++++++ **Lunch Break & Networking 13:10 – 14:30** ++++++

SESSION 3: 14:30 – 16:00

Sea Transportation of Dry Bulk Cargoes - Part 2

In The Chair: **Mr. Vijay Handa**, President Shipping, Saigal Sea Trade

Mr. Shriram Sivaramakrishnan, Managing Editor for the Asia Pacific Dry Bulk markets
"Seaborne Grain Trade- Current & Future Market Trends"

Mr. Ashok Jain Director, Diamond Shipbrokers - *"An Overview of Seaborne Fertilizer Trade"*

Mr. David Morriss, Partner, LCI Law - *"Legal Perspective on Carriage of Dangerous Cargoes with Special Emphasis on Coal"*

15:45 -16:00: Q & A Session

+++++++ **NETWORKING TEA BREAK 16:00 – 16:20** ++++++

Session 4: Open Forum 16: 20 to 17:30

Challenges, Opportunities & Way Forward

Experts on the Panel

Mr. Vijay Handa, President Shipping, Saigal Sea Trade.

Ms. Riya Vyas, Business Analyst, I-Energy.

Capt. Vijay Nicodemus, C.O.O., Arise Shipping & Logistics DMCC

Mr. Ashok Jain, Director, Diamond Shipbrokers.

Mr. Shriram Sivaramakrishnan, Managing Editor for the Asia Pacific Dry Bulk markets.

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17: 30: Conclusion & Thank You Note: Capt. Virendra N Mishra, C.E.O., The Shipping Tribune
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BainBridge Navigation

BainBridge Navigation is a leading Operator and Owner active in Dry Bulk and Tanker segment.

It is primarily engaged in offering customized and efficient freight solutions to clients across the spectrum and thus, playing an important role in the cost-effective and safe transportation of commodities to various destinations around the world.

The company was incorporated in 2017 and since then has carved a niche in delivering successful businesses in record time. BainBridge has commercially co-operated with some of the eminent names of the industry and has an active portfolio of vessels in Dry Bulk and Tankers. Today the company boasts of operating a fleet of 65 vessels on waters at any point in time and has carried 28.04 million MT cargo in the last year.

The company is headquartered in Singapore with a strong regional presence in India, UAE, Malaysia, and Germany.



Saigal SeaTrade

Saigal SeaTrade is India's leading maritime consultancy delivering specialized shipping services in the Dry Bulk and Energy sectors for more than 35 years.

We began our voyage in 1988 and we pride ourselves as the platform for investing in India - the land of the rising alliance. We have been actively providing supply chain logistical solutions to varied industries in India. We have positioned ourselves as the top most choice for charterers and owners by ensuring smooth conclusion of the voyages while always safeguarding our principles' interests.

Headquartered in Mumbai, with a regional office in New Delhi, our team comprises 30 experienced maritime consultants, supported by an experienced operations and research team, totalling 60 employees.

We provide local domain knowledge and contra party risk assessment to ensure optimal outcomes for our clients. Our accredited shipbroking division is empanelled with large-scale Indian clients and oil majors.

Our solid experience in India centric inbound and outbound cargo, and close equation with reputed ship owners abroad has successfully diversified our shipping outreach.

Over the years, Saigal SeaTrade has nurtured the dry-bulk trade into India and has generated a focus for specialized tanker trade for the Oil & Gas sector by developing close business relationships with major Indian PSU's and ship owners.

We offer staunch and exclusive crude oil and petroleum product services throughout all divisions, from Handy size tankers to very large crude carriers (VLCC). Keeping up with the pace of rapid growth of the Gas Industry in India, we also provide professional services in LPG and LNG carriers.

Our research desk delivers exceptional business and market intelligence, contra party due diligence and customized reports to address client's varying needs. We keep a keen eye on the markets to provide regular freight assessments for the major India-centric trade routes. Our databases are constantly updated with the latest vessel positions, cargoes, rates and freight forecasts, enabling clients to accurately optimize their benefits.

We also lend our expertise in transacting permanent deals like buying and selling of ships.

With a team of well qualified professional Master Mariners, Finance Specialists (Chartered Accountants), a large team of MICS (Member Institute of Chartered Shipbrokers) UK, we address local issues with a global outlook.

Having a demonstrated history of client satisfaction and retention, we endeavour to expand our global outreach by devising critical thinking methods and customized solutions.



PT. WHS MARITIME INVESTMENTS

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(Owners and Operators of Marine Assets since 2006)

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As “Managers” only for and on Behalf of Owners PT.WHS Maritime Investments

MODERN ASSETS - TECHNOLOGICALLY IMPROVED - HOMOGENOUSLY BLENDED -
QUALITY CONTROLLED



International Shipping and Logistics (ISL) FZE

International Shipping and Logistics (ISL) FZE, UAE is a wholly owned subsidiary of TM International Logistics Limited (www.tmilltd.com). Shareholders of TMILL include Tata Steel (51%), NYK (26%) & Martrade (23%). ISL is based in Jumeirah Lakes Towers, Dubai and is primarily involved in ship owning and operating in dry cargo sector.

Our core business is transportation of both major and minor bulk. Although ISL operates ship sizes from 10k- 120 k its share of Supramax / Panamax range of vessels is the largest. The company does short term charter of vessels for various durations – ranging from a month to six months. ISL has a diverse customer base such as traders, manufacturers, mine owners, end users etc. It is involved in worldwide trading with major thrust being East of the Suez. Major trading sectors are Persian Gulf, India, Far East, South -East Asia, Africa and Australia.

To diversify the business in the maritime dry bulk transportation services, ISL has extended its business into ship owning and currently has two ships under its ownership with plans to acquire more in the coming years. Over the years, ISL has gone into strategic partnerships with reputed international ships owners / operators to increase its global footprint. ISL is now one of the leading players on the Indian coast- adding value to all its stakeholders in reducing the logistics cost and supporting Indian Govt's Sagarmala project.

ISL strives to deliver service of high standards by focusing on quality, safety, flexibility and reliability. The Tata Code of Conduct is our foundation of commercial transparency and sets clear guidelines with regard to good corporate conduct and compliance with applicable laws and regulations.

ISL has a dynamic team of experienced professionals, constantly striving to provide innovative shipping solution to its customers across the globe. The company has operating offices in Persian Gulf and India. With its strong position in various locales, it has a good reach across a wide spectrum of customers and local knowledge of the country.

ISL has a strong operating/post fixtures & legal teams with Master Mariners & Maritime consultants to effectively execute business with quick settlement and maximum service to all stake holders.

AVENIR MARITIME

AVENIR MARITIME was established in the year June 2021 with diverse maritime business verticals in SINGAPORE & DUBAI.

We as “AVENIR MARITIME” have successfully moved Commodities Around Pacific & Indian Ocean Calculating more than 2 Million tonnes of Coal from Indonesia to India, Businesses Ex WCI towards Bangladesh & Far east. Having Experiences in commodities like Coal, Salt, Aggregates, Limestone and Logs. We have a foray into Tanker Operating business as well.

Avenir Maritime is founded & supported by Owners of Marine Solutionz, S2 Shipping & MSZ offshore who bring immense experience and financial support from their decades of successful and reputed ventures in Maritime Industry. With them comes the assurance of Ethical Commitments and assurance of Quality Systems to deliver the cargo.

LCI Law

LCI Law is based in Athens, Greece.

Our three founding partners, Antonis Lagadianos, Evangelos Catsambas and George Iatridis have nearly 90 years of experience at leading international law firms handling all types of maritime and commercial disputes and contractual work, including ship casualties.

There is nothing we have not seen and handled.

With our growing team of hand-selected partners, associates and trainees our aim is to offer our clients excellent value with world-class legal support across multiple disciplines.

Thanks to our significant experience and expertise, we have a stellar reputation in achieving great results for our clients. We are experts in our fields and we solve our clients' problems.

We represent shipowners and ship operators, P&I Clubs, insurance companies, charterers, pools, ship yards, cargo and commodity trading companies, logistics companies and brokers.

Enmarol Petroleum India Private Limited

Enmarol Petroleum India Private Limited, incorporated in 1996, is an established supplier of Fuel Treatment Chemicals (Fuel Additives) in India and the Authorised Distributor in India of Innospec Limited (United Kingdom) for supply of Octamar Marine Fuel Treatment Chemicals.

Innospec Limited is listed on the Nasdaq and is the world's only fuel treatment chemical manufacturer solely focused on fuel treatment technology, revenue over US\$ 1.5 Bn. Innospec is at the forefront of developing fuel treatment technology for a changing world. They leverage their experience and expertise to support the fuel industry as it adapts to new opportunities and challenges of the future. Their strength is their unparalleled knowledge of fuel and how to improve fuel performance. This always keeps them one step ahead of the competitors. Octamar range of fuels treatment chemicals are designed to address the issues faced by today's 2020 fuels. The immense depth of knowledge from the success in the refinery, automotive and power markets fuel treatment solution is now available to the Marine customers to effectively maintain engine efficiency and reliability irrespective of fuel quality.

Today Enmarol supplies Octamar Marine Fuel Treatment Chemicals manufactured by Innospec Limited at their European facilities to customers across India attending to their vessels on the Indian coast and at international ports supported by 21 warehouses strategically positioned across the globe.

Innospec has developed two multi-functional fuel treatment chemicals to support compliance with IMO 2020. Both products, which are based on unique cutting-edge technology have been specifically designed for use with VLSFO, fuel treatment chemicals, Octamar™ HF-10 Plus and Octamar™ Ultra HF, both enhance the stability and compatibility of VLSFOs and hybrid fuels; however, Octamar™ Ultra HF offers extra combustion improvements to aid blends with ignition issues.

By pre-treating VLSFO you can solve the problem of fuel instability and tank mix incompatibility. Octamar™ HF-10 PLUS and Octamar™ Ultra HF protect against both distillate sludge and asphaltene sludge.

Octamar Fuel Treatment Chemicals formulated for VLSFO and HFO effectively address fuel instability, sludge formation, significantly improve tolerance for blending different quality fuels whether LS fuels, 2020 standard fuels etc., protect against fuel incompatibility causing filter fouling, deliver faster fuel burn out, reduce engine deposits, keep the T/C and Economisers clean, reduce emissions etc. Resulting in improved engine efficiency and reduced maintenance costs which gives our customer an edge in an increasingly competitive environment.

Octamar Fuel Treatment Chemicals formulated for ULS MGO / MDO fuels are designed to protect the engine from Low Sulphur fuels to tackle the key issues of oxidative stability during long storage, lubricity resulting in premature engine wear, corrosion, combustion and cold flow improvement especially with respect to CFPP.

Octamar fuel additives are formulated to improve fuel efficiency, a requirement.

Contact Details:

Enmarol Petroleum India Private Limited

F-14 Everest, 7th Floor, Tardeo Road, Tardeo, Mumbai 400034, India

Tel: +91-22-23534777 / 23521282.

Email: enmarol@enmarol.com

Elegant Marine Services Pvt Ltd.

Our 28-year journey rides on the passion of over 24,000 seafarers and 1,000 onshore professionals. Today, we are one of the largest independent third-party ship management companies managing over 650 diverse types of vessels.

Headquartered in Hong Kong SAR, China, we operate on a global scale having 27 offices in 12 countries. Our client base spans over 100 world-class ship owners, including Fortune 500 companies from China, Greece, India, Japan, Korea, Netherlands, Norway, Turkey and the USA, among others.

Our Vision

To be recognised as a premier ship management company active in a number of specialized and diverse shipping segments.

FLEET WAY

We believe in striving for the best to put a smile on your face. It's because when you grow, we grow. Organically. Together. To new heights.

We Lead

We pioneer and set new industry benchmarks because we believe in thinking differently.

We Manage

We transport 1% of the world's containers and 2% of commodities. We do not just manage ships. We realise dreams.

We Supervise

We believe in doing it right, every step of the way. From design to construction to the actual delivery of the vessel, we provide a one-stop, end-to-end service that caters to all your requirements.

We Insure

We believe in managing risk, the FLEET way. We help to mitigate risk before accidents happen and learn from incidents industry-wide to improve levels of operation to the highest standard.

We Train

We shape the next generation of maritime leaders.

Chambers of George Rebello

Chambers of George Rebello are market leaders focussed on maritime legal matters on Dry Bulk & Commodities trade.

Maritime

Admiralty, shipping (wet & dry), ship construction, sale and purchase, ship finance, and mortgages.

Logistics

Supply chain and multimodal transportation of goods and proceedings under the Customs Act.

Commodities

High seas sales, cross-border sale of goods/commodities, and international trade.

Company law

Shareholder disputes, proceedings under the Companies Act and the Insolvency and Bankruptcy Code 2016.

Intellectual Property

Patents, designs, copyright and trademarks – registration, prosecution and disputes.

Infrastructure

EPC/ turnkey contracts and offshore projects



Mizzen Digital

Mizzen Digital: Terraforming the Maritime World

In an industry where reliable information is the lifeblood of success, Mizzen Digital has emerged as a game-changer, revolutionizing the way maritime businesses make decisions. Their cutting-edge platform empowers organizations to effortlessly manage the entire life cycle of a voyage across vessel segments, all at the click of a button. With a focus on customer-centricity and a wide range of innovative products and services, Mizzen Digital is transforming the maritime world.

At the heart of Mizzen Digital's approach is the belief that their success lies in the success of their customers. They work as an extension of their clients' businesses, offering solutions that enhance efficiency, effectiveness, and profitability. By automating repetitive tasks and providing in-depth reporting and analytical tools, Mizzen Digital enables teams to save time, energy, and resources while making better decisions based on vessel performance.

The platform's user-friendly interface and customizable options allow for seamless port cost control from anywhere in the world. From route and weather optimization to bunkering assistance, Mizzen Digital provides comprehensive voyage management services tailored to each client's specific needs. Their upcoming products, such as VM Lite, Bunker Assist, and Optimization Engine, promise to further revolutionize the maritime sector's operations.

One of Mizzen Digital's key strengths lies in addressing common challenges faced by the industry. They eliminate operational silos, reduce unnecessary expenses, and ensure workflow optimization. By digitizing data at its source and providing a centralized platform for communication and decision-making, they help businesses overcome the hurdles of manual data entry, disparate communication channels, and the lack of adequate data for informed decision-making.

Mizzen Digital's application ecosystem caters to diverse market segments within the shipping industry, including technical managers, ship managers, chartering companies, and brokerage firms. They have developed specialized applications for various sectors such as liners, oil tankers, gas carriers, bulk carriers, and more. Their commitment to staying abreast of market changes is exemplified by their partnerships with service providers and representatives in different regions, ensuring their customers have access to up-to-date information and market trends.

Research and Development (R&D) plays a pivotal role in Mizzen Digital's growth. They actively seek customer and market input to continuously improve their products and services. By incorporating feedback and market requirements, they consistently enhance their platform's features, resulting in significant time and financial savings for their customers.

Mizzen Digital's cultural codes and ethics further reinforce their commitment to excellence. Their innovative mindset, collaborative approach, and obsession with customer success set them apart. They maintain a content and happy workforce, empowering their employees to manage their careers, prioritize work-life balance, and enjoy career mobility.

With their impressive impact and accomplishments, including robust product-market fit, customer satisfaction, and continuous development, Mizzen Digital is poised to become the leading technology provider for the shipping sector. Their vision is to be the go-to solution for all shipping-related challenges, helping the industry optimize operations and thrive in an era of technological transformation.

In a world where the maritime industry is constantly evolving, Mizzen Digital is paving the way for a brighter future. By harnessing the power of digital innovation, they are terraforming the maritime world, enabling businesses to sail into a new era of efficiency, profitability, and success.



The Delta Group of Companies

The Delta Group of Companies is one of leading shipping company head office based at Kandla, India & having our presents at all west coast / east coast of Indian sea port, we wish to extend our service to your good organization for utilizing our services for your shipments and handling your valuable cargo through ex. Mundra, Kandla & other Indian sea port.

DELTA GROUP OF COMPANIES:

1. DELTA WATERWAYS PVT. LTD.
2. DELTA MARITIME AGENCY
3. ACROPOLIS INFRAPORT PVT LTD
4. DELTA LOGISTICS PVT. LTD.
5. DELTA CONTAINER LINE (I) PVT. LTD.

Delta Group of Companies is initially established for shipping agency at wc / ec Indian sea ports, ship and cargo broking, chartering (fixing of compatible vessel to the project / break bulk / bulk shipments etc) ship operators and stevedores as we have good interaction with ship owners, operators, shippers, importer, charterers both in Indian as well internationally since we have been representing direct vessel operator / Charterers / shipper without involving multiple-brokers, you can be rest assured to get quick response for any cargo you feel that we can work synegetically, not only fixing of vessel but follow through to ensure smooth operations. Delta groups is having stevedoring & cha licenses to operate in Kandla, Mundra, mumbai & Chennai port and we are specialized in handling bulk / bagged / project / liquid / steel (assorted) and general cargoes.

A part from ship-broking & stevedoring / shore handling services, delta groups is rendering technical consultancy services for odc & heavy lifts cargo and to choose a compatible vehicle for given movement and rendering port captaincy service to the vessel operators for safe mode of operation and directions at wc/ ec Indian sea ports as well as neighboring countries, we have expertise to execute / supervise all types of cargo and for a quick turnaround of the vessel, we have fully equipped with well efficient and experienced shipping back grounded personals to introduce and develop NVOCC container lines from our region, we can also identify the real customer who required to purchase or take leasing boxes for their Exim & domestic requirements please be requested to forward exclusive agreement specimen if any to peruse & comply with to strengthen our business relationship and for proper records.

Presently Delta Group of Companies are involved the following shipping activities:

1. Shipping agency all Indian sea ports (west coast / East coast of India) (All type of vessel like bulk, break bulk, project & all other liquid & gas tanker)

2. Shipping Agent
3. Protecting agency
4. Chartering & broking (dry bulk)
5. Freight forwarders
6. NVOCC / liner agent
7. Cargo handling
8. Inland water / coastal water transportations
9. Project & special equipment's handling
10. Air cargo handling

Achievement

1. Delta group handles an average 100-120 Vessels per year in various ports of India
2. Handling all type of bulk & break bulk cargoes
3. Project cargo handling & timber
4. Vessel chartering & broking
5. Handling flexi tanks
6. Empty container storage depo., with modern container repair facilities
7. Freight forwarding and supply chain Management
8. Ship agency liner, break bulk and oil tankers

Our Company full style: -

Delta Waterways Pvt limited. (Delta Group of Companies)

Office no. 209, 210, 2nd floor, Mani complex, plot no.84, sector-8, Gandhidham - 370 201, Kutch, Gujarat - India.

Tel +91 2836 234428

Fax +91 2836 234429

Web: www.deltagroups.net / www.deltawaterways.in



Port and Sea Expert Shipping Pvt Ltd

Port and Sea Expert Shipping Pvt Ltd, incorporated in 2021 in Ahmedabad, State of Gujarat, India and establishing strong network in Gujarat and Maharashtra. We are involved in Ship Agency (including owner's ship agency and charterer's ship agency), Husbandry Agency (include crew sign on/off, provision supply, etc), Owner's Protecting Agency, arranging on-hire / off-hire bunker survey / Draft Survey / Port captain but not limited to.

We understand that any company with diverse interests in the shipping field needs an experienced team to manage their entire operations smoothly with cost effectiveness. Our team is made up of highly motivated, dedicated, and experienced maritime professionals. The team brings an abundance of experience, not only in administrative, commercial, and technical fields, but also in seagoing and ship operations. We also have an experienced group of Captains in our team. They can be deployed at short notice to handle emergencies during vessel operations.

We are Reg. Port agents for all Gujarat Ports & Mumbai ports. We offer our clients with services that help them reduce costs and ensure no delays on principal's account. Our boarding representative available on board from start to finish of Cargo Operations (Berthing to Departure). We are recognised as reliable and trustworthy partners and leaders in maritime shipping agency business with owners, charterers, and maritime stakeholders to deliver all solutions and services with excellence. We are truly committed at all times to delivering excellence with reliability, passion, integrity, and accountability for all of our services.

Key Leaders:

Capt. Kuldeep Singh, Managing Director (Ex. Port Officer & Nautical Officer, Gujarat Maritime Board), has over 30 years of experience in the port and shipping sector with notable organisations, as well as leadership skills refined through work in numerous roles in the port and shipping industry. Capt. Kuldeep also worked for the Gujarat Maritime Board (Govt. of Gujarat) and served Gujarat Maritime Board for over a decade. He worked as a Port Officer and Nautical Officer for the GMB Ports, a non-major port in Gujarat, India. With his stronger foothold in Gujarat's ports as well as national ports and in the shipping business, we offers the expert services to clients

Capt. Ravi Prakash, Director, a seasoned master with a passion for the shipping industry, brings solid global merchant shipping experience of over 25 years with

progressive higher levels of responsibilities. Capt. Ravi Prakash has acquired wide knowledge and professional experience in the dry bulk and port agency business, having thereby occupied leading positions in leading companies. Capt. Ravi Prakash has handled more than 2500 ships while working for a leading ship agency and port captaincy company and as Director/PIC over the last 11 years. He has extensive experience in commercial ship operations, ship brokerage, and ship agency houses, as well as serving as a Port Captain on a global scale. He has also worked as Operations Head and Port Captain at various ports in India, South East Asia, the Middle East and African ports.



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Session Chairs & Speakers

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The Shipping Tribune



Capt. B. K. Tyagi,
Chairman & Managing Director,
The Shipping Corporation of India

Capt. Binesh Kumar Tyagi has taken over as Chairman and Managing Director of The Shipping Corporation of India Ltd. with effect from 03.09.2022. Capt. Binesh Kumar Tyagi was erstwhile heading the Liner and Passenger Services Division as Director (L&PS) since 8th January 2021. He also held additional charge of Director (T&OS) from 01.05.2021 to 18.05.2022.

In addition to above, Capt. Tyagi held additional charge of Director (L&PS) w.e.f. 03.09.2022 till 02.03.2023 and Director (P&A) w.e.f. 01.12.2022 till 28.02.2023. He is also appointed as CMD, ICSL and CMD, SCILAL w.e.f. 03.09.2022 and presently on Board of North of England Protecting & Indemnity Association Ltd since 22.11.2022 and India LNG Transport (ILT) Company No. 4 since 21.11.2022, ILT No. 3 since 18.01.2023 and ILT No. 1 & 2 since 07.02.2023.

In his distinguished Shipping career spanning over 32 years in SCI, he has held many responsible appointments, both Afloat and Ashore. After graduation, Capt Tyagi joined SCI in 1990, as Trainee Nautical Officer (TNOC). He served on board various ships, in different ranks, including as Master. In 2004, he was absorbed ashore, wherein he served at various Management level positions and performed Technical, Vetting, Chartering, Training, Marine HR, Liner, Passenger, Inland Waterways, offshore and S&P functions.

He is a well-rounded shipping professional with qualification in Ship operation, Navigation, Chartering, General Shipping Management, Port Development & Management and Law.

Capt. Tyagi is IIMA alumni and also member of various professional bodies like ICS (London), CILT, NMIS, Nautical Institute London, CMMI, Institute of Directors. Capt. Tyagi is also appointed as Chairman and Member of ABS India National Committee since 16.12.2022, and Member of the South Asia Committee of DNV GL since 21.11.2022, Lloyd's Register South Asia Advisory Committee since 05.01.2023 and Indian Committee of ClassNK since 17.01.2023.



Mr. Vijay Handa

President Shipping,

Saigal Sea Trade

Mr. Vijay Handa has studied MBA (Marketing), is an M.Sc in Shipping from World Maritime University, Malmo, Sweden and an MICS.

He worked in SCI between 1980 and 2003 in various capacities and Departments concerning Bulk Carriers & Tankers Operations/ Chartering etc.

He had a 3years stint on deputation from SCI to Oil Coordination Committee, Ministry of Petroleum between 1987 to 1989 overlooking Crude oil logistics for PSU refineries situated on West / East Coast of India.

Mr Handa served RIL from 2004 to 2019 and was Senior Vice President- Shipping, in charge of Chartering activities of Crude Oil/Clean/Gas Tankers.

His current position is President – Shipping in Saigal Sea Trade



Capt. S.R. Patnaik

C.E.O., & Director

International Shipping and Logistics FZE

Capt. S. R Patnaik is the CEO & Director of International Shipping and Logistics, Dubai. The company is part of India's most reputed brand, the Tata Group.

Master Mariner with 16 years of sailing experience on various types of ships (Bulk Carrier, Tanker and Container vessels). Rich commercial and operating experience in shore-based Shipping of more than 18 years, a total of more than 35 years of experience in Shipping. Was instrumental in starting third party operating business in TMILL (Joint venture of Tata Steel, NYK and Martrade) under ISL brand and creating a strong brand in the global shipping arena. A highly driven leader with strong techno-commercial acumen, Capt. Patnaik is continuously looking at striking the right balance between the changing business environment, stakeholder value and customer expectation. Focus and passion have been his strong foundation.

Under Capt. Patnaik's able guidance International Shipping and Logistics FZE (ISL) has ventured into many projects such as the Indian coastal container & RO-RO trade, Liquid Cargo trade, provide last mile logistics solution to customers, Towage, and harbour services etc. With a vision to expand and enhance the business in dry bulk transportation, the company under his leadership has extended its business into ship owning and currently has two ships under its ownership with plans to acquire more in the coming years. Capt. Patnaik has also led ISL into strategic partnerships with reputed international ships owners / operators to increase its global footprint. ISL is now one of the leading players in the Middle East, India and on the Indian coast- adding value to all its stakeholders in reducing the logistics cost. All of this was possible by developing and nurturing talent, high level of innovation and dynamism.

Capt. Patnaik is an active participant at various Marine/Logistics Seminars & Conferences. He has been a speaker at several seminars, conferences, and webinars wherein he has shared his vast knowledge with the maritime & logistics industry on various related topics. He has also won several awards for the successful ventures and performance of the company.



Dr. Sanjay Bhavnani

Director & C.O.O.,

MMS Maritime (India) Pvt Ltd.

Dr Sanjay Bhavnani has been associated with the marine industry for more than three decades. Prior moving to the newly formed MMS Maritime in 2001, a wholly owned subsidiary of the MEIJI Shipping Group of Japan, he worked in the head office of the Japanese shipping company. His involvement with oil tankers goes back to his sailing days where he last sailed as a Chief Engineer for several years followed by shore experience at a marine institute where he headed the entire tanker related training.

MMS Maritime is presently involved in diverse maritime activities focusing on the crewing and the training operations pertaining to its seafarers deployed on the oil, Chemical and Gas tanker vessels, operated, and in most cases, owned, by the Japanese parent company, and long term chartered to various oil majors. Sanjay's present perspective on crewing and training is based on his close interactions had with the seafarers, the shore staff, and other industry stakeholders, over the last several years, with an attempt to align their expectations within an integrated framework. Coupled with the pandemic related effects, the ever increasing demands placed on shipping in terms of both regulatory as well as technical compliance his involvement has offered him multiple perspectives.

After coming ashore, Sanjay completed a post graduate diploma in management, a Bachelor's in law, along with a Masters in Maritime Law. He has been awarded a Doctorate in Business Management with a specialisation in Human Resources.



Capt. Vijay Nicodemus

Chief Operating Officer,

Arise Shipping & Logistics DMCC

- Port Operational Excellence
- Commercial Port Management
- Post Fixture Operations
- Strategic Planning & Execution

- Team Building & Leadership
- Quality Assurance & Control
- Relationship Management
- Effective Communication

- Reputed COO and Ship Captain with varied experience of Port Management and Port operations
- Chief Operating Officer (2022 onwards) - Arise Shipping & Logistics DMCC, UAE
- Chief Operating Officer (2019 to 2022) - Karaikal Port Pvt. Ltd, India
- Deputy Conservator of the Port (2019 to 2022) - Karaikal Port Pvt. Ltd, India
- Vice-President Commercial (2013 to 2019) - Gangavaram Port Limited, India
- General Manager and Branch Head (2009 to 2013) - Seaways Shipping and Logistics Ltd, India
- Operations Manager (2007 to 2009) - Huadao Shipping (Far East) Ltd, Hong Kong
- Master Mariner and B Tech in Nautical Science - MCA, UK and South Tyneside College, UK
- Over 30 years experience in Shipping, Ports and Logistics



Mr. David Morriss,

Partner,

LCI Law

Mr. David Morriss has joined the partnership of LCI Law, based in London.

David has a wealth of experience practicing Shipping, Dispute Resolution and Trade (commodities) for 24 years at the London office of a well-known international law firm, where he was a partner for the last 13 years. He will continue to run that practice at LCI Law.

David handles all manners of disputes under charterparties, vessel pooling agreements, contracts of affreightment, bills of lading, shipbuilding and repair contracts, sale and purchase (MOA) contracts, insurance policies, and cargo sale/purchase contracts. David has also handled broader commercial disputes in areas such as mining, banking, and Formula 1 sponsorship, in addition to which he regularly assists clients with non-contentious contract-drafting.

David has run arbitrations in London (LMAA and LCIA in particular) and in Singapore (SIAC in particular) and has also advised the Gujarat Maritime Board in India in the drafting of their own arbitration rules. He also regularly appears before the courts of England and Wales, and a number of his cases have resulted in well-known reported decisions by the High Court and the Court of Appeal.

A large number of David's clients are companies based in India, Dubai, and the UK. He regularly travels to India and Dubai to see his clients and to give papers at conferences.

Mr. Devendra Negi,
General Manager – Chartering,
Bainbridge Navigation



Mr. Devendra Negi has about 15 years of Operational and Strategic experience in Shipping & Chartering, Supply Chain Management, Vendor development, and Team Management. Presently he is associated with Bainbridge Navigation as a General Manager- Chartering and is fully accountable for the Handy and Steel desk development. He holds experience in handling complete Supply Chain Management and shipping of raw as well as finished goods of the steel industry with a diverse demographic background.

He firmly believes in building strong, value-driven, and profitable long-term client relationships, and developing and nurturing relationships with all stakeholders across the business process.

Mr. Shriram Sivaramakrishnan,
Managing Editor,
S&P Global Commodity Insights



Mr. Shriram Sivaramakrishnan is Managing Editor for the Asia Pacific Dry Bulk markets. He is based at the Singapore office and has been with S&P Global Commodity Insights for nine years. Shriram comes with a background in trading shipping derivatives in his previous position with a dry bulk shipping company. He has a master's in business administration from India's Sri Sathya Sai Institute of Higher Learning.



Ms. Riya Vyas,
Business Analyst,
i-Energy

Ms. Riya Vyas is currently working with iEnergy Natural Resources Limited as a Business analyst, Riya Vyas is a Data process specialist in the team, providing Retail market analysis, Economy Analysis and Trade Analysis for supporting business development.

During her professional journey, she has developed a network of sources to collect production, import and export data and also who are the importers of the products. She has extensive expertise in sourcing and analysing data. She also keeps a keen watch on import prices as well as FOB prices and prevailing freight rates.

She prepares and circulates a weekly report on coal prices and a monthly report on India's imports of coal and coke on behalf of iEnergy. Both weekly and monthly reports have been Recognised & Appreciated by many industry participants. She has been a speaker at Coaltrans India 2023 held in New Delhi. She has also written an article for Drybulk magazine's Autumn 2022 issue as well as her article on metcoke will be included in the 2nd part of the bestseller book named Metallurgical Coke Making in India (2021).

Riya Vyas started developing an interest in the coal Industry at a very young age. She has worked as a summer intern with Iman Resources FZ LLC and done extensive research on the 'Impact of COVID-19 on solid fuel consumption and import of coal'. Before joining I-Energy, she worked with Lavi Coal Info (OPC) Pvt Ltd as an Executive-New Product Development from May 2021 to October 2021.

Riya Vyas is an MBA graduate from S.P. University in Anand, Gujarat and has done her BBA-Finance degree from Charusat University.

Mr. Ashok Jain,
Director,
Diamond Shipbrokers



Mr. Ashok Jain has 35 years' experience in commercial shipping with focus on commercial ship management and dry-cargo Chartering. Started his career with SCI in 1988. He joined Sharaf Group, Dubai in 1991 and since then has worked in various group companies. He is a management graduate from IIMA and FICS, London. Presently, Director, Diamond Shipbrokers, a division of Samsara Shipping Pvt Ltd.



Mr. Ashwin Shanker

Advocate & Arbitrator

LLM (Maritime Law) London

Mr. Ashwin Shanker, Advocate & Arbitrator, LLM (Maritime Law) London. Chambers of George Rebello are market leaders focussed on maritime legal matters on Dry Bulk & Commodities trade.

Maritime

Admiralty, shipping (wet & dry), ship construction, sale and purchase, ship finance, and mortgages.

Logistics

Supply chain and multimodal transportation of goods and proceedings under the Customs Act.

Commodities

High seas sales, cross-border sale of goods/commodities, and international trade.

Company law

Shareholder disputes, proceedings under the Companies Act and the Insolvency and Bankruptcy Code 2016.

Intellectual Property

Patents, designs, copyright and trademarks – registration, prosecution and disputes.

Infrastructure

EPC/ turnkey contracts and offshore projects



Mr. Ashutosh Mathur,
Head Shipping & Chartering,
ArcelorMittal Nippon Steel India.

Mr. Ashutosh Mathur started his career as Marine Engineer Officer on Foreign Going Dry Bulk Carrier. For a long period of time, he was Head-Commercial at Essar Bulk Terminal at Hazira. He also served as Vice President- Business Development at Samsara Shipping. He joined AM/NS India in 2020 as Head Ports & Chartering and later on moved to the present role of Head Shipping & Chartering at ArcelorMittal Nippon Steel India.

Ashutosh Mathur is a Marine Engineer from M.E.R. I , Kolkata, and M.BA in Operations & Finance from SCMHRD, Pune He is a Certified in Production and Inventory Management (CPIM) from APICS (U.S) , Member of Institute of Chartered Shipbroker (MICS) , London and Fellow of Institute of Marine Engineers (India).

Ashutosh Mathur has extensive experience in Dry Cargo Chartering, Port Management, Ship Commercial Operations along with sailing experience. He handles Chartering operations for Raw Material & Finished Steel Cargo of AM/NS India. He is also the Key Management Person of AMNS Shipping & Logistics Ltd. and managing company's Indian flag Bulk Carriers.

Ms. Josephine Goh

Senior Sales Manager

Innospec Limited



Ms. Josephine is the Senior Sales Manager with Innospec Limited, Marine Fuel Specialties AsPac. She is based in the Singapore branch office.

She joins them in October 2022 and holds a Master of Science in International Marketing from the University of Strathclyde, Glasgow.

Prior to joining Innospec, she was with Veritas Petroleum Services (VPS) for 26 years in the fuel testing industry and is the key contact for regional accounts in Australia, Hong Kong, India, Taiwan and Singapore.

Josephine Goh can be contacted at:

Josephine GOH

Senior Sales Manager

Innospec Limited

47 Scotts Road, #06-01 Goldbell Towers, Singapore 228233

E-mail: josephine.goh@innospecinc.com

Mobile: +65 9759 5635



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Asia Dry Bulk Cargo Summit 2023

16th June 2023

Holiday Inn, Mumbai.

Participants

Organised by:

The Shipping Tribune



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“Asia Dry Bulk Cargo Summit 2023”

One day conference on 16th June 2023 at Holiday Inn, Andheri (East) Mumbai.

List of Participants

Sr. No	Name of Person	Designation	Organisation
1	Capt. B. K. Tyagi	Chairman & Managing Director	The Shipping Corporation of India
2	Mr. Vijay Handa	President Shipping	Saigal Sea Trade
3	Capt. S.R. Patnaik	C.E.O. & Director	International Shipping and Logistics FZE
4	Dr. Sanjay Bhavnani	Director & Chief Operating Officer	MMS Maritime India
5	Capt. Amit Canumalla	C.E.O.	PT. Pelayaran Nasional Tanjungraju Servis
6	Mr. David Morriss	Partner	LCI Law
7	Mr. Devendra Negi	General Manager - Chartering	Bainbridge Navigation
8	Mr. Shriram Sivaramakrishnan	Managing Editor for the Asia Pacific Dry Bulk markets	S&P Global Platts
9	Ms. Riya Vyas	Business Analyst	I-Energy Natural Resources Limited
10	Mr. Ashok Jain	Director (a division of Samsara Shipping Pvt Ltd)	Diamond Shipbrokers
11	Mr. Ashwin Shanker	Advocate & Arbitrator	Chambers of George Rebello
12	Mr. Ashutosh Mathur	Head- Shipping & Chartering	ArcelorMittal Nippon Steel India
13	Ms. Josephine Goh	Senior Sales Manager	Innospec Limited - Singapore
14	Mr. P K Mitra	Director	The Shipping Corporation of India (Retd)
15	Dr. Capt. Sudhir Kumar	Ex. Principal Officer-Cum-Joint DG (Tech)	Govt. Of India
16	Mr. T. V. Shanbhag	Senior Maritime Professional	
17	Mr. Ashish Niranjana	Vice President - Head, Shipping & Operations	Nayara Energy Ltd.
18	Capt. Sanjay Kumar	Head - Chartering	Nayara Energy Ltd.
19	Ms. Ashna Mishra	Global Lead - Shipping Strategic Engagement & Intelligence	S&P Global Commodity Insights
20	Capt. Ashok Shrivastava	Managing Director	Sheel Shipping Synergy
21	Capt. Mahesh Yadav	Director	FOSMA Maritime Institute
22	Capt. Phillip Mathews	Sr. Vice President Fleet Personnel	Seven Island Shipping Limited
23	Capt. N K Sah	C.E.O.	Sea Resolute
24	Capt Vijay Kumar Sharma	Director	Elite Offshore
25	Mr. David Birwadkar	Advisor - Head	The Great Eastern Institute of Maritime Studies, Lonavala
26	Capt Amar Singh	DGM - Operations	The Great Eastern Shipping Pvt Ltd
27	Mr. C. K. Sharma	Sr. Advisor	JM Baxi & Co.
28	Mr. Abhijit Chaudhury	Associate Vice President Supply Chain Management – Digital Solutions	JSW Steel Ltd.
29	Mr. Alex Mampilly	Sr. Vice President	Saigal SeaTrade
30	Mr. Vijayan Balakrishnan	General Manager	Saigal SeaTrade
31	Mr. Nikhil Chandhok	Associate Vice President	Saigal SeaTrade
32	Mr. Mandar Karkhanis	Assistant Manager	Saigal SeaTrade
33	Mr. Collin Dias	Executive Chartering	Saigal SeaTrade



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List of Participants

34	Ms. Blossom Mathias	Asst General Manager	Saigal SeaTrade
35	Mr. Rajeev Dutta	Chief - Shipping	International Shipping and Logistics FZE
36	Mr. Debasish Pattnaik	Senior Manager - Chartering	International Shipping and Logistics FZE
37	Mr. Vaibhav Singhal	Director	Avenir Maritime
38	Capt. Raj Sinha	Director	Avenir Maritime
39	Mr. Shubham Sharma	Charterining Manager	Avenir Maritime
40	Mr. Dishank Bhardwaj	Operations Manager	Avenir Maritime
41	Mr. Navjeet Dhankhar	Charterining Executive	Avenir Maritime
42	Ms Ritu Chaudhri	Director	Enmarol Petroleum India Private Limited
43	Ms. Jyoti Raul	Account & Administration Executive	Enmarol Petroleum India Private Limited
44	Mr. David D’Sylva	Deputy General Manager -Training	Elegant Marine Services Private Limited
45	Capt B. P Singh	Senior Manager -Training	Elegant Marine Services Private Limited
46	Mr. Ajit Unnikrishnan	Manager - FPD	Elegant Marine Services Private Limited
47	Mr. Baldeep Singh	Manager – FPD	Elegant Marine Services Private Limited
48	Ms. Ridhi Nyati	B.A.,bul LL.B. (Hons.)	Chambers of George Rebello
49	Mr. Bimal Rajasekhar	B.A., LL.B. (Hons.) LLM (Univ. of London)	Chambers of George Rebello
50	Capt. Sandeep D Silva	Founder & C.E.O.	Mizzen Digital
51	Mr. Shivanshu Sharma	C.O.O.	Mizzen Digital
52	Ms. Kripa Anand Rajput	Head - Operations	Mizzen Digital
53	Mr. Shailesh Amballa	Dy. Manager	Mizzen Digital
54	Mr. Binu B Aryan	CMD	Delta Waterways Pvt Ltd.
55	Mr. Ajith Kumar	VP - Operations - Dry & Liquid	Delta Waterways Pvt Ltd.
56	Mr. Mehul Rawal	VP- Logistics	Delta Waterways Pvt Ltd.
57	Capt. Kuldeep Singh	Managing Director	Port and Sea Expert Shipping Pvt Ltd.
58	Capt. Ravi Prakash	Director	Port and Sea Expert Shipping Pvt Ltd.
59	Mr. Vinay Tiwari	GM - Operations	Port and Sea Expert Shipping Pvt Ltd.
60	Mr. C Murali	Deputy General Manager	Shipping Corporation of India
61	Mr. S K Padhi	Chief Manager	Shipping Corporation of India
62	Mr. Aniket Bhalerao	Senior Manager	Shipping Corporation of India
63	Mr. Ganesh Balasubramanian	Deputy Manager	Shipping Corporation of India
64	Ms. Shaifali Gusain	Senior Bunker & Lubricant Trader	Glander International Bunkering
65	Mr. Vishwaraj Shetty	Senior Manager	Trafigura
66	Capt. Alok Mishra	Vice President - Commercial	J M Baxi & Co
67	Mr. Santosh R. Naik	Deputy General Manager	J M Baxi & Co
68	Ms. Zahabiya A. Dalal	Executive	J M Baxi & Co
69	Capt. Sanjay Goel	Director	Ikwezi Mining India Pvt Ltd
70	Mr. Ashutosh Gujarathi	C.E.O.	Gujarathi Empire Global Ventures Pvt Ltd
71	Mr Chinmay Wasnik	Manager – Chartering GE Bulk	Gujarathi Empire Global Ventures Pvt Ltd



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“Asia Dry Bulk Cargo Summit 2023”

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List of Participants

72	Mr. Nilesh Shirodkar	Chartering & Marketing Head (India)	GRAIN COMPASS KFT
73	Ms. Megha Arora	Chartering Manager	GRAIN COMPASS KFT
74	Mr. Brijesh Gautam	Senior General Manager	Ultratech Cement Limited
75	Mr. Pankaj Dhyani	Chartering Manager	Bulk Marine India Pvt Ltd
76	Capt. Sunil Tiwari	Senior Vice President	Agarwal Coal
77	Mr. Shailesh Singh	General Manager - Chartering	Norvic Shipping India Private Ltd
78	Mr. Krish Gammers	Manager - Chartering	Norvic Shipping India Private Ltd
79	Mrs. Pooja Nair	Senior Manager - Chartering	Norvic Shipping India Private Ltd
80	Mr. Pradeep Singh	Manager - Chartering, Panama Desk, Norvic	Norvic Shipping India Private Ltd
81	Ms. Deepali Zaveri	Senior Manager - Chartering	Norvic Shipping India Private Ltd
82	Mr. Gautam Bhatia	Assistant Manager - Chartering	Norvic Shipping India Private Ltd
83	Mrs. Pratiksha Salian	Manager - Chartering	Norvic Shipping India Private Ltd
84	Mr. Yvonne HO	VP - Sales APAC Region	Inchcape Shipping Services
85	Mr. Koushik K. Chakraborty	GM - Commercial South Asia	Inchcape Shipping Services
86	Mr. MCS Reddy	C.E.O.	Karam Chand Thapar (Bros Coal Sales Ltd.)
87	Capt Arijit Mukherjee	Head - Shipping	Karam Chand Thapar (Bros Coal Sales Ltd.)
88	Capt. P L Singh	Agency Head	Parekh Marine Services Pvt Ltd.
89	Mr. Yogesh Shah	DGM	Parekh Marine Services Pvt Ltd.
90	Mr. Rakesh Rounak	Senior Manager	Parekh Marine Services Pvt Ltd.
91	Capt. Amarendra Mishra	Regional Head	Parekh Marine Services Pvt Ltd.
92	Mr. Ajay Kokate	Manager	Parekh Marine Services Pvt Ltd
93	Mr. Ashish Dhall	Director	InterBulk Ship Brokers Pvt Ltd.
94	Mr. Sanjay Kelkar	Managing Director	ASP Ship Management India Pvt Ltd.
95	Capt. Mohan Naik	Director	Dynacom Tankers
96	Mr. Ashish Choudhary	Senior Manager	Benline Agencies India Pvt Ltd.
97	Mr. Himanshu Nakra	Asst. General Manager	Benline Agencies India Pvt Ltd.
98	Capt. Dhiraj Pahuja	C.E.O	Apeejay Shipping Limited
99	Mr. Mayank Awasthi	Chief Technical Officer	Apeejay Shipping Limited
100	Mr. Amlan Dasgupta	GM - Chartering & Operations	Apeejay Shipping Limited
101	Mr. Thiyagarajan.A	Director	Indira Projects & Development (I) Pvt Ltd.
102	Mr. S. Vishnu Prasad	Asst. Vice President – (Exports & Logistics)	Indira Projects & Development (I) Pvt Ltd.
103	Mr. Surendra Garg	Senior Manager	Birla Corporation Limited, Kolkata
104	Mr. Santosh Warang	Assistant Vice President	Equentia Natural Resources Pvt Ltd.
105	Mr. Vikram Chavan	Associate Shipping	Equentia Natural Resources Pvt Ltd.
106	Mr. Swapnil Mirashi	Assistant Manager	Equentia Natural Resources Pvt Ltd.
107	Mr. Shashi Nair	General Manager	GAC Shipping India
108	Mr. Sankar Narayanan	Senior Manager	GAC Shipping India



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“Asia Dry Bulk Cargo Summit 2023”

One day conference on 16th June 2023 at Holiday Inn, Andheri (East) Mumbai.

List of Participants

109	Mr. Akash Gupta	Dry Bulk Broker	ACE Ship Brokers
110	Ms. Ashlesha Malusare	Dry Bulk Broker	ACE Ship Brokers
111	Capt. Alok Srivastava	General Manager	Scorpio
112	Mr. Siddharth Singh	Manager - Business Analytics	Scorpio
113	Mr. Adwit Singh Gosain	Manager - Business Development	Geoserve Energy Transport DMCC
114	Mr. Akshit Singhania	Marine Fuel Analyst	Geoserve Energy Transport DMCC
115	Mr. Yogesh Dhulla	Manager - Chartering	Jaldhi Overseas Pte Ltd
116	Mr. Maniram Rajendran	Manager - Operations	Jaldhi Overseas Pte Ltd
117	Capt. Sandeep Gupta	Executive Director & Port Head	Angre Port Pvt Ltd.
118	Mr. Sharad Nikam	Business Development	Angre Port Pvt Ltd.
119	Mr. Vishal Dighe	Business Development	Angre Port Pvt Ltd.
120	Mr. Aditya Gupta Tangudu	Bunker Trader	Green Fuels Global Trading Pvt Ltd.
121	Capt. Gaurav Chaturvedi	India Representative	A M Nomikos
122	Mr. Raviraj Verma	Director	Ocean Harmony Shipping and Marine Service LLP
123	Ms. Sanju N. Babu	Director	Ocean Harmony Shipping and Marine Service LLP
124	Mr. Aakash Jashnani	Director	Ocean Harmony Shipping and Marine Service LLP
125	Mr. B. Rane	General Manager	Ocean Harmony Shipping and Marine Service LLP
126	Mr. Ragesh Kallat Kooloth	Managing Director	Charterbulk Shipping DMCC
127	Mr. Dharendra Thakker	Partner	M/S. Hiralal & Company
128	Mr. Ishan Thakker	Partner	M/S. Hiralal & Company
129	Capt. Subhrajit Dash	Managing Director	Esdi Maritime Pvt Ltd.
130	Mr. Lankadhar Golapalli	Vice President Commercial	Diamond Shipbrokers(a division of Samsara Shipping Pvt Ltd)
131	Capt. Sanjeev Lakhanpal	General Manager (a division of Samsara Shipping Pvt Ltd)	Diamond Shipbrokers
132	Mr. Prerak Gulati	Founder & Director	Leeway Brokers Private Limited
133	Mr. Piyush Nigam	Head - India Office	Leeway Brokers Private Limited
134	Mr. Kirit C. Gandhi	VP - Material	Shree Cement Limited
135	Mr. Shashi Nair	General Manager	GAC, Shipping India
136	Mr. Sankar Narayanan	Senior Manager	GAC, Shipping India
137	Mr. Nishmith Chowta	Marine Energy Trader	Bunker Partner DMCC
138	Mr. Bruno Correa	General Manager	Chowgule Brothers Pvt Ltd.
139	Mr. Jay V. Sagar	Vice President - Sales & Operations	Lynx Marine
140	Mr. Vishal Thapa	Managing Director	Oceanic Dolphin Shipping & Logistics Services
141	Mr. Niladri Bandyopadhyay	Senior Vice President	Mackintosh Management Services Pvt Ltd.
142	Mr. Jayarama Hegde	Director	Seven Seas Maritime Agencies



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143	Mr. Alok Kumar	Director	Kam Resources Pvt Ltd
144	Mr. Saurabh Pathak	Manager Chartering	Kam Resources Pvt Ltd
145	Mr. Umesh Kumar Bhatia	Manager	Jindal Steel & Power Limited
146	Mr. Pranay Somani	Deputy Manager	Jindal Steel & Power Limited
147	Capt. Vijay Nicodemus	Chief Operating Officer	Arise Shipping & Logistics DMCC
148	Ms. Suparna Marwah	Manager	Arise Shipping & Logistics DMCC
149	Mr. Aashu Ranjan	Sr. Manager Marketing	Promac Engineering Industries Limited
150	Mr. Govind Sharma	Joint Manager	DCM Shriram Limited (Unit: Shriram Alkali & Chemicals)
151	Mr. Sourabh Jain	Joint Manager	DCM Shriram Limited (Unit: Shriram Alkali & Chemicals)
152	Mr. Niraj Rattan	Director	Daiichi Chuo Shipping (India) Private Limited
153	Mr. Dipti Ranjan Nayak	Senior Manager - Ocean Transportation	Rain Carbon INC
154	Mr. Paras Gupta	Deputy Manager - Vessel Chartering & Sourcing	Tata Chemicals Limited
155	Ms. Kavita Sameer Bane	Director	VR Maritime Services Pvt Ltd.
156	Capt. Francisco A. J. Gouveia	Director	VR Maritime Services Pvt Ltd.
157	Mr. Raajesh Bhojwani	Managing Director	RBB Ship Chartering Pte Ltd
158	Mr. Brian Alexander	Director	Macro Shipping Services Pvt Ltd
159	Capt. Bharat C. Modi	Partner	U K Marine (India) Surveyors
160	Mr. Nishant Parekh	Proprietor	Fontus Shipping
161	Capt. Jonas Alphonso	Director	Paraklete Consultants Pvt Ltd.
162	Mr. Aditya Krishnamurthy	Partner	Bose & Mitra & Co.
163	Mr. Nathaji Talur Dhayalan	Manager - Carbon Desk	Emarat Maritime LLC
164	Mr. Parag Karkhanis	Manager - Commercial Drybulk	Emarat Maritime LLC
165	Mr. Kalim Lambay	Executive Operations & Commercial - Dry Bulk	Emarat Maritime LLC
166	Mr. Ashwini Kumar Jha	Executive Commercial - Dry Bulk	Emarat Maritime LLC
167	Mr. Khalid Shafi Vohra	Chairman & Managing Director	Sai Shipping Company Pvt Ltd.
168	Capt. Sovitendra Chakraborty	Port Captain & Country Representative	Torvald Klaveness
169	Mr. Siddharth Gupta	International Subcontinent Sales - India Subcontinent & Middle East	World Fuel Services Trading DMCC
170	Mr. Elango Subbiah	Head - Chartering	Lila Global Ltd.
171	Mr. Rashmin Sharma	Head - Operations	Lila Global Ltd.
172	Mr. Syed Naizer	Director	Precious Energy & Commodities
173	Mr. Mukesh Dahiya	Director	FIS (Freight Investor Services Pvt Ltd.) Mumbai



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List of Participants

174	Mr. Nihal Shaikh	Associate Partner	Clasis Law & Associates
175	Mr. Shaun Noronha	Head - Tanker Operations	Shiny Shipping & Logistics Pvt Ltd.
176	Mr. Brian Alexander	Director	Marco Shipping Services Pvt Ltd.
177	Ms. Anita D'souza Macwan	Founder	Adjure Advisory
178	Capt. Prabhgeet Singh	GM - Business Development	The MCC Group
179	Mr. Indrajit Chauhan	Director	Rubarrow Shipping Private Limited
180	Mr. Pravin Pawar	Senior Manager - Chartering	Rubarrow Shipping Private Limited
181	Mr. Rathesh Thekkan	Manager - Resources	M/s Marizon Marine Services, Dubai
182	Mr. Midhun Mohandas	Manager - Development	M/s Marizon Marine Services, Dubai
183	Mr. Kaushal Vithlani	Director & COO	Ava Global Logistics
184	Mr. Sachin Agarwal	Vice President	Ava Global Logistics
185	Ms. Meenal Tripathi	Key Account Manager	Ava Global Logistics
186	Mr. Alip Dutta	Director	Alap Carriers Shipping And Logistic Private Limited
187	Capt. Inderpreet Singh Bagga	National Head - Marine Services, India	Intertek India
188	Mr. Ajish Soman	DGM- Business Development	Kakinada Gateway Port Limited
189	Mr. Mayur Singh	Director	Shaan Marine Services Pvt Ltd.
190	Capt. Shailendra Kumar Ojha	Managing Director	Shaula Shipping Pvt Ltd.
191	Mr. Animesh Chattopadhyay	Chief General Manager - Materials	Haldia Petrochemicals
192	Mr. Suresh Kumar Agarwal	Senior Manager - Materials	Haldia Petrochemicals
193	Mr. Ashwin Narayanan	Director	YourShore LLC
194	Mr. Ahmed Sayeed	Manager - Marketing	YourShore LLC
195	Mr. Christopher Phillips	Director	Seatech Shipping & Projects (I) Pvt Ltd.
196	Mr. Sahil Sandeep Datta	Director	Taurus Shipping Private Limited
197	Mr. Prashant Singh	C.E.O.	Distribution Logistics Infrastructure Private Limited (DLI)
198	Mr. Kumuud Gupta	AVP - Sales & Marketing	Distribution Logistics Infrastructure Private Limited (DLI)
199	Mr. Vinod Kumar Pillai	Director	B S Shipping Private Limited
200	Mr. Matang Patel	Director & Founder	MP Corporation
201	Mr. Rohan Janardhanan	Managing Partner	Rex Legalis
202	Ms. Sanjana Muttath	Associate	Rex Legalis
203	Mr. Sahil Lihala	Director	Noma Infrastructure Private Limited
204	Mr. Shobhit Jain	Director	Multi Modal Overseas Private Limited
205	Mr. Rahil Sood	Director	IMS Ship Management Pvt Ltd.
206	Ms. Rashmi Naik	Manager Chartering	Tata International Limited
207	Mr. Ashish Singh	Executive Chartering	Tata International Limited
208	Mr. Stevan Dabre	Executive Chartering	Tata International Limited



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List of Participants

209	Mr. Samuel Victor Bolimowski	Bunker Trader	CPG Operations DMCC
210	Mr. Shrinivasan Ganesh	Partner	Leviathan Chartering Solutions
211	Mr. Lovepreet Bajwa	Partner	Leviathan Chartering Solutions
212	Capt. Rajeeva Singh Gautam	Managing Director	Equator Maritime Pvt Ltd.
213	Mr. Mandar Pitale	Manager - Chartering	PCL Shipping Pvt Ltd.
214	Capt. Nitin Bawa	Vice President	Aykon Global LLP
215	Capt. Shishir Kumar	General Manager Commercial	Aykon Global LLP
216	Mr. AshokKumar Benedict	Commercial Director	Aykon Global LLP
217	Capt. Rahul Bhargava	C.E.O.	Seros Shipping Private Limited
218	Mr. Sai J. Mhatre	C.E.O.	Sai Marine & Eng. Services
219	Mr. Arpit Gupta	Ship Broker	Spanker Shipping Limited
220	Mr. Kunal Shah	Ship Broker	Spanker Shipping Limited
221	Mr. Kuldeep Budhwar	Manager - Chartering	Brisk Marine Services
222	Mr. Vipul Chaudhary	Manager - Chartering	Brisk Marine Services
223	Mr. Ramkrishnan Iyer	Manager - Chartering	Bulk Commodities
224	Mr. Pravin Rao	Manager - Chartering	Bulk Commodities
225	Mr. Narayan	Head - Operation	Bulk Commodities
226	Mr. Vikas Jain	Vice President - Shipping	Aditya Birla Global Trading
227	Mr. Mohammad Nayeem		Xcoal Energy & Resources
228	Mr. Dharendra Bhadoria	Marketing Executive	TradeCloud Services India Pvt Ltd.
229	Mr. Abraham Philip	Director	LOTS Shipping & Trading Pte Ltd Singapore
230	Capt. Harikumar Raghavan Nair	Director	Royal Globelia Maritime Solutions Pvt Ltd.
231	Mr. Santhosh Kannambra	Director	Royal Globelia Maritime Solutions Pvt Ltd.
232	Mr. Anoop Sasidharan	C.E.O.	Adonia Shipping & Chartering
233	Ms. Kranti Mishra	General Manager - Supply	Cogoport Private Limited
234	Mr. Rohit Chidambaram	Managing Director	PEINER SMAG Machinery India Pvt Ltd
235	Mr. Hitesh Sharma	Assistant Manager	PEINER SMAG Machinery India Pvt Ltd
236	Mr. Sunil Bangare	Managing Director	Shree Samarth Krupa Shipping & Logistics Co.
237	Mr. Hanoz Mistri	Director	Five Star Chartering Pvt Ltd.
238	Mr. Karunakar Poojary	Executive Director	Falcon Offshore Services (I) Pvt Ltd.
239	Capt. Kavinit Uberoi	Regional Underwriter - Mena, India & Singapore	The MECO Group
240	Mr. Kiran Khedekar	Managing Director	Tech Shipping (opc) Pvt Ltd.
241	Mr. Shailendra Sharma	Director	Topmast Maritime FZCO
242	Mr. Ravi Prakash	Director	Spectra Fuels Pvt Ltd.
243	Mr. Sanjiv Francis Uttankar	Unit Manager	Khimji Ramdas Shipping LLC
244	Capt. Ankur Bahl	Director	Globus Marine Services Pvt Ltd
245	Mr. Ravindraa Porwal	Director – Dry Broking	Trinity Ship Brokers Ltd
246	Mr. Ujjwal Kumar Singh	Marketing Executive	Watson Logistics
247	Mr. Naeem Khan	Purchase & Accounts Head	Sai Maritime & Management Pvt Ltd.
248	Mr. Alpesh Dhumal	Commercial Executive	Sai Maritime & Management Pvt Ltd.



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“Asia Dry Bulk Cargo Summit 2023”

One day conference on 16th June 2023 at Holiday Inn, Andheri (East) Mumbai.

List of Participants

249	Mr. Vasudev Pamnani	Head - West & North (Coal Trading)	Anand Carbo Private Limited
250	Mr. Chandan Samaiyar	Director	Omega Petro Energy Pvt Ltd.
251	Mr. Dominic Savio P. Menezes	GM (Shipping & Chartering)	White Cloud Shipping Pte Ltd.
252	Mr. Mukesh KumarAgrawal	Senior Lead- Chartering	ArcelorMittal Nippon Steel India Ltd.
253	Mr. Manoj Kumar	Senior Lead - Shipping and Chartering	AMNS Shipping and Logistics Pvt Ltd.
254	Mr. Pavan Sood	Managing Director	IMS Ship Management Pvt Ltd.
255	Mr. Joison Joy	Canopus Consultancy Marine Surveyors	Business Development Manager
256	Ms. Ashwini Sriranjitha	Bulk & Project Chartering	Seatech Shipping & Projects (I) Pvt. Ltd
257	Mr. Lalu John	Director	MAS Group
258	Capt. Virendra N. Mishra	C.E.O.	The Shipping Tribune
259	Ms. Irina Mishra	Managing Director	The Shipping Tribune
260	Ms. Shalini Jha	General Manager - Marketing	The Shipping Tribune
261	Ms. Kavita Mishra	Sr. Editor	The Shipping Tribune
262	Ms. Agnes Kamble	Marine Manager - HR	The Shipping Tribune
263	Mr. Ankit Rawat	Head- Admin & Accounts	The Shipping Tribune
264	Mr. Nikhil Kamble	Executive	The Shipping Tribune
265	Ms. Pradnya Chavan	Marine Assistant	The Shipping Tribune



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