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TANCO 2024

10th India Tanker Shipping & Trade Summit 2024

9th February 2024

Holiday Inn, Mumbai.

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- **Programme**
- **Sponsors**
- **Participants**
- **Session Chairs & Speakers**
- **Notes**

Organised by:

The Shipping Tribune




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Programme



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10TH INDIA TANKER SHIPPING & TRADE SUMMIT 2024



9th February 2024 at Holiday Inn, Andheri (E) Mumbai.

REGISTRATION 08:45 Hrs-09:40 Hrs

0940 Hrs-0945 Hrs: Welcome address by the organisers.

SESSION 1 09:45 -11:15 Hrs

Seaborne Transportation of Bulk Liquids/ Tanker Trade

In The Chair: Mr. David Birwadkar, Advisor Shipping, Head - The Great Eastern Institute of Maritime Studies

Global Tanker Trade: Current & Future Market Trends - Emerging Opportunities in India's Oil Tanker Trade - Capt. Sushmit Biswas, C.E.O.- (Tanker), Saigal SeaTrade

Indian Tanker Shipping Industry-The Year Gone By - Mr. Roshan Pinto, Assistant General Manager- Seven Island Shipping Limited

Reducing Emission From Shipping Sector - Mr. David Birwadkar- Head, The Great Eastern Institute of Maritime Studies

Address from Chief Guest-Shri Shyam Jagannathan, I.A.S., Director General of Shipping, Directorate General of Shipping

1100-1115: Q & A Session

+++++ **TEA BREAK (11:15 – 11:30)** +++++

SESSION 2 11:30 – 13:00

Seaborne Transportation (Continued)

In The Chair: Mr. Vijay Handa, President - Shipping, Saigal SeaTrade - Session Chairperson

An Overview of The Seaborne Chemical Tanker Trade - Mr. Yogesh Yeolekar, General Manager, Lighthouse Chartering

Excellence in Indian Liquid Infra - Mr. Sudesh Kamath-Senior Maritime Consultant

The Role of Additives: To Minimise the Environmental Impact of Transporting Goods By Sea - Ms. Ritu Chaudhri, Director, Enmarol Petroleum India Private Limited

12:45– 13:00: Q & A Session

+++++ **Lunch Break & Networking 13:00 Hrs - 14:00 Hrs** +++++

SESSION 3

14:00 Hrs – 15:45 Hrs

Tanker Trade: LNG & Alternate Fuels

In The Chair: Dr. Sanjay Bhavnani, Director & COO, MMSI Maritime India, Session Chairperson

An Overview in Indian Seaborne Transportation of LPG Trade - Mr. Sandeep Jain- Deputy General Manager, Crude Oil Shipping, International Trade, BPCL

LNG Bunkering in India- Prospects and Challenges - Capt. Manish Tyagi, Director & C. E.O. U2 Marine Services Limited

An Overview of Seaborne Transportation of the LNG Trade - Mr. Gourav Ghatak- Manager, Indian Oil Corporation Limited

In What Circumstances Can an Owner Lawfully Refuse a Charterers’ Orders to Transit The Gulf of Aden & Red Sea - Mr. David Morriss, Partner, LCI Law

15:15-15:30: Q & A Session

+++++++ **Tea Break 15:45 – 16:00** ++++++

Session 4: Open Forum 16: 00 Hrs to 17:00 Hrs

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Emerging Opportunities in Seaborne Transportation of Bulk Liquids, Chemicals & Gases

Making India A Hub of Maritime Activities with Special Reference to Bulk Liquid, Chemicals & Gases

Experts on the Panel

Shri. Deepak Shetty, I.R.S.(Retd.), Senior Adviser to the Maritime Anti-Corruption Network (MACN) and Former Secretary to the Government of India & Director General of Shipping

Mr. Vijay Handa, President - Shipping, Saigal SeaTrade

Mr. Sudesh Kamath, Senior Maritime Consultant, Excellence in Indian Liquid Infra

Capt. Sushmit Biswas, C.E.O- (Tanker), Saigal SeaTrade

Mr. Sandeep Jain, Deputy General Manager, Crude Oil Shipping, International Trade, BPCL

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17: 00: Conclusion & Thank You Note: Capt. Virendra N Mishra, C.E.O., The Shipping Tribune

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BainBridge Navigation

BainBridge Navigation is a leading Operator and Owner active in Dry Bulk and Tanker segment.

It is primarily engaged in offering customized and efficient freight solutions to clients across the spectrum and thus, playing an important role in the cost-effective and safe transportation of commodities to various destinations around the world.

The company was incorporated in 2017 and since then has carved a niche in delivering successful businesses in record time. BainBridge has commercially co-operated with some of the eminent names of the industry and has an active portfolio of vessels in Dry Bulk and Tankers. Today the company boasts of operating a fleet of 65 vessels on waters at any point in time and has carried 28.04 million MT cargo in the last year.

The company is headquartered in Singapore with a strong regional presence in India, UAE, Malaysia, and Germany.



Nayara Energy

Nayara Energy is an integrated downstream company of international scale with strong presence across the hydrocarbon value chain from Refining to Retail. Nayara Energy owns India's second largest single site refinery at Vadinar, Gujarat with a capacity of 20MMTPA. It is one of the world's most modern and complex refineries with a complexity of 11.8, which is amongst the highest globally.

With over 6,000 operational retail outlets, Nayara Energy is the fastest growing private fuel retail network in the country.

Nayara Energy aims to build one of the largest integrated petrochemicals complexes in the country. Under Phase-1 of its petrochemical expansion project, Nayara Energy is setting up a 450 KTPA capacity Polypropylene plant at its Vadinar refinery in Gujarat. Phase-1 project development has achieved significant progress and the company expects production of its first petrochemical product i.e. Polypropylene by Q4 of 2023.

Driving inclusive growth and delivering value for all stakeholders is at the core of its beliefs. Through various sustainable development projects in areas of Health & Nutrition, Education & Skill Development, and Sustainable Livelihoods, Nayara Energy continues to play a pivotal role in improving the quality of life of the communities it operates in.

Nayara Energy's investors comprise of Rosneft Singapore Ptd Ltd. and an investment consortium SPV, Kesani Enterprises Company Limited. Kesani Enterprises Company Limited is led by UCP Investment Group and Hara Capital Sarl, a wholly owned subsidiary of Mareterra Group Holding (formerly Genera Group Holding S.p.A.).

For any queries, please write to:

Nayara Energy
communications@nayaraenergy.com

Media Contact – AdfactorsPR
nayaraenergy@adfactorspr



Prudence Marine Services Pvt Ltd.

Prudence Marine Services, is the brain-child of a team of seasoned marine professionals, driven by their extensive expertise in the Maritime Industry.

We offer a wide range of maritime services to clients worldwide. With a firm commitment to quality, we deliver exceptional solutions across various sectors of the Marine Industry, including but not limited to Ship Management, & Repair, Chartering, Safety & Automation, Diving Services, S&P/TPI, Crew Management, Flag State Documentation and ECDIS.

Our comprehensive understanding of Statutory and Regulatory requirements, International Safety Management code, Security & Environment codes, and Vessel Management services makes us a trusted partner. Prudence Marine takes pride in being a certified ISO 9001/2015 organization.

We have established solid relationships with international corporations, such as shipping companies, ship management providers, classification societies, and charterers, most of whom operate in the oil, construction, and energy sectors. Our impressive client portfolio is a direct outcome of these strong partnerships. By leveraging our connections with ship owners, we negotiate highly competitive rates that benefit our clients, giving them both operational and financial advantages.

Come join us, in this incessant pursue of excellence!

Our Mission

"To empower our worldwide clientele to unlock the maximum potential of the offshore shipping industry."

Management Speaks

In today's fast-paced world, navigating the complexities of offshore shipping requirements can be quite challenging. That's where Prudence steps in. We understand the unique demands of maritime services and have designed our

solutions with your specific needs in mind, ensuring your peace of mind and complete satisfaction.

Our team at Prudence consists of highly skilled professionals with a wealth of experience in the shipping industry. With a combined expertise of nearly 40 years, our team members possess extensive hands-on knowledge across various facets of the Mercantile Marine Industry.

Drawing upon our four decades of involvement in the maritime sector, each member of our team has amassed valuable experience in senior positions, handling diverse responsibilities in leading maritime companies. Motivated by their passion for the industry, they embarked on a new venture to establish Prudence Marine Services four years ago, and have since become deeply entrenched in this field.

Conveniently situated in Mumbai, India, our office enjoys a strategic location known for its maritime significance and seamless access to both the Eastern and Western regions. This enables us to provide local assistance while catering to global markets, offering comprehensive solutions that meet international standards.

Our Vision

“To excel by offering an unparalleled portfolio of maritime services that perfectly aligns with the unique needs of our customers.”



Saigal SeaTrade

Saigal SeaTrade is India's leading maritime consultancy delivering specialized shipping services in the Dry Bulk and Energy sectors for more than 35 years.

We began our voyage in 1988 and we pride ourselves as the platform for investing in India - the land of the rising alliance. We have been actively providing supply chain logistical solutions to varied industries in India. We have positioned ourselves as the top most choice for charterers and owners by ensuring smooth conclusion of the voyages while always safeguarding our principles' interests.

Headquartered in Mumbai, with a regional office in New Delhi, our team comprises 30 experienced maritime consultants, supported by an experienced operations and research team, totalling 60 employees.

We provide local domain knowledge and contra party risk assessment to ensure optimal outcomes for our clients. Our accredited shipbroking division is empanelled with large-scale Indian clients and oil majors.

Our solid experience in India centric inbound and outbound cargo, and close equation with reputed ship owners abroad has successfully diversified our shipping outreach.

Over the years, Saigal SeaTrade has nurtured the dry-bulk trade into India and has generated a focus for specialized tanker trade for the Oil & Gas sector by developing close business relationships with major Indian PSU's and ship owners.

We offer staunch and exclusive crude oil and petroleum product services throughout all divisions, from Handy size tankers to very large crude carriers (VLCC). Keeping up with the pace of rapid growth of the Gas Industry in India, we also provide professional services in LPG and LNG carriers.

Our research desk delivers exceptional business and market intelligence, contra party due diligence and customized reports to address client's varying needs. We keep a keen eye on the markets to provide regular freight assessments for the

major India-centric trade routes. Our databases are constantly updated with the latest vessel positions, cargoes, rates and freight forecasts, enabling clients to accurately optimize their benefits.

We also lend our expertise in transacting permanent deals like buying and selling of ships.

With a team of well qualified professional Master Mariners, Finance Specialists (Chartered Accountants), a large team of MICS (Member Institute of Chartered Shipbrokers) UK, we address local issues with a global outlook.

Having a demonstrated history of client satisfaction and retention, we endeavour to expand our global outreach by devising critical thinking methods and customized solutions.



SEVEN ISLANDS

SEVEN ISLANDS SHIPPING LIMITED

Seven Islands Shipping Limited

Seven Islands Shipping Limited (SISL) is a Mumbai-based liquid seaborne logistics company that has been operating ocean going tankers for the past 2 decades after being incorporated under the Companies Act, 1956, in Mumbai (India) on 2nd May, 2002. The Company is compliant with the ISO 9001:2015 standard, is certified by the American Bureau of Shipping and is in conformance with the quality standards set by them. SISL was founded and is led by Capt. Thomas Pinto – a master mariner with over 40 years of experience in shipping.

The Company acquired its first tanker in January 2003 and grew its operations by adding to the fleet at regular intervals. Today, SISL is the second largest shipping Company in the Indian private sector, owning 23 liquid cargo tankers and 2 gas carriers ranging from the small tanker category up to the Suezmax category and further to the VLGC & MGC category. Majority of the Company's vessels are on time charter, lending stability to revenue. The Company has been profitable every year since inception and the quantum of its earnings has increased steadily and rapidly.

SISL owns 02 crude oil tankers, 21 product carriers and 02 gas carriers. The crude oil vessels and gas carriers cater to the nation's growing requirement of crude oil and LPG imports, while the product tankers transport various refined oil products to the ports of demand. The Company's main clients include Fortune500 public sector oil companies like IOCL, BPCL, HPCL, ONGC and their subsidiaries. In addition, the Company also does business with private Indian oil companies like Nayara Energy and Reliance Industries – one of the largest companies in India and also with some foreign oil and petrochemical companies.

Over the past 20 years, the Company has groomed a strong team of professionals to manage all shipping functions, including technical management, operations management, procurement, safety & compliance, manning, sale & purchase, chartering and dry-docking, of its fleet in-house. SISL undertakes regular sale and purchase of vessels with the objective of fleet upgrade and renewal, to cater to its clients' needs. All its vessels fly the Indian flag.

SISL has been viewed as the fastest growing shipping company in India and has consistently produced the highest financial margins in the Indian shipping industry. This has resulted in the Company being rated CRISIL A+/Stable by CRISIL Ratings. The Company currently enjoys private equity funding from FIH CRISIL Ratings. The Company currently enjoys private equity funding from FIH Mauritius Investments Ltd – an investment arm of Fairfax Financial Holdings – one of the best-known investment companies in the world. SISL has used this opportunity to fund the expansion and renewal of its fleet by catering to the steadily growing demand for energy in India and abroad, thus further increasing the pace of its growth.

Enmarol Petroleum India Private Limited

Enmarol Petroleum India Private Limited, incorporated in 1996, is an established supplier of Fuel Treatment Chemicals (Fuel Additives) in India and the Authorised Distributor in India of Innospec Limited (United Kingdom) for supply of Octamar Marine Fuel Treatment Chemicals.

Innospec Limited is listed on the Nasdaq and is the world's only fuel treatment chemical manufacturer solely focused on fuel treatment technology, revenue over US\$ 1.5 Bn. Innospec is at the forefront of developing fuel treatment technology for a changing world. They leverage their experience and expertise to support the fuel industry as it adapts to new opportunities and challenges of the future. Their strength is their unparalleled knowledge of fuel and how to improve fuel performance. This always keeps them one step ahead of the competitors. Octamar range of fuels treatment chemicals are designed to address the issues faced by today's 2020 fuels. The immense depth of knowledge from the success in the refinery, automotive and power markets fuel treatment solution is now available to the Marine customers to effectively maintain engine efficiency and reliability irrespective of fuel quality.

Today Enmarol supplies Octamar Marine Fuel Treatment Chemicals manufactured by Innospec Limited at their European facilities to customers across India attending to their vessels on the Indian coast and at international ports supported by 21 warehouses strategically positioned across the globe.

Innospec has developed two multi-functional fuel treatment chemicals to support compliance with IMO 2020. Both products, which are based on unique cutting-edge technology have been specifically designed for use with VLSFO, fuel treatment chemicals, Octamar™ HF-10 Plus and Octamar™ Ultra HF, both enhance the stability and compatibility of VLSFOs and hybrid fuels; however, Octamar™ Ultra HF offers extra combustion improvements to aid blends with ignition issues.

By pre-treating VLSFO you can solve the problem of fuel instability and tank mix incompatibility. Octamar™ HF-10 PLUS and Octamar™ Ultra HF protect

against both distillate sludge and asphaltene sludge.

Octamar Fuel Treatment Chemicals formulated for VLSEFO and HFO effectively address fuel instability, sludge formation, significantly improve tolerance for blending different quality fuels whether LS fuels, 2020 standard fuels etc., protect against fuel incompatibility causing filter fouling, deliver faster fuel burn out, reduce engine deposits, keep the T/C and Economisers clean, reduce emissions etc. Resulting in improved engine efficiency and reduced maintenance costs which gives our customer an edge in an increasingly competitive environment.

Octamar Fuel Treatment Chemicals formulated for ULS MGO / MDO fuels are designed to protect the engine from Low Sulphur fuels to tackle the key issues of oxidative stability during long storage, lubricity resulting in premature engine wear, corrosion, combustion and cold flow improvement especially with respect to CFPP.

Octamar fuel additives are formulated to improve fuel efficiency, a requirement.

Contact Details:

Enmarol Petroleum India Private Limited

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Email: enmarol@enmarol.com



Fleet Management

Fleet Management (FLEET), part of The Caravel Group, is the largest ship management company globally, managing more than 660 vessels under full technical management and an additional 100 ships under newbuilding supervision services. This rank bears testament to the resilience and commitment of 27,000+ seafarers and 1,200+ onshore maritime professionals, serving more than 130 world-class shipowners. We pioneer and set new industry benchmarks because we believe in thinking differently. Our capabilities and competencies include:

SHIP MANAGEMENT:

FLEET manages a range of vessels, including bulk carriers, containers, car carriers, oil tankers, gas carriers and chemical tankers from 600 to 320,000 DWT in size – with many being young and energy-efficient with an age profile below the industry average. All our ships meet the industry's highest standards, including ISO 9001, ISO 14001, ISO 50001, OHSAS18001. We transport 1% of the world's containers and 2% of commodities.

NEWBUILDING SUPERVISION:

Our experienced Newbuilding supervision department skilfully manages vessel construction across the Asia Pacific and has delivered more than 300 quality ships from yards in India, China, Korea, Japan, Vietnam, and the Philippines. Our portfolio boasts pioneering vessels, including the first air-lubricated Post-Panamax bulk carriers, advanced self-unloaders, dual-fuel chemical tankers, 180,000 m³ LNG tankers, and LNG-ready Very Large Ethane Carriers (VLEC). Today we supervise some 100 ships of which 30% are dual fuel methanol and dual fuel LNG.

INSURANCE:

At FLEET, we proactively manage risk by preventing accidents and learning from industry incidents to elevate operational standards. Our expert marine insurance team offers clients a one-stop solution for efficient and economical risk

management, catering to all their marine insurance needs. We make sure claims are kept to a minimum, working with global market insurers to offer very attractive premiums.

TRAINING:

We invest in our people, offering seafarers opportunities for growth and career advancement, helping develop the next generation of maritime leaders. Our Fleet Management Training Institute (FMTI), certified by the Directorate General of Shipping and DNV, delivers comprehensive training programs to enhance our crew's knowledge and skills, emphasizing safety, regulatory compliance, and ship efficiency.

OUR 'ENCOMPASS' SUSTAINABILITY STRATEGY:

This new 'Encompass' sustainability strategy showcases our commitment to global responsibility, with four main pillars: Navigating Responsibly, Evolving Environmental Stewardship, Safeguarding People, and Working Together. Each of these pillars aligns with certain UN Sustainable Development Goals, and we have set targets to track our progress and inspire us to further action.



U2 Marine Services Limited

U2 Marine Services is a multipurpose marine services providing company focused on bringing in the very best skills to clients in the maritime sector and related business areas. Within a very short period, U2 Marine has achieved a broad client base within Oil, Chemical and Gas Industry across the globe. Our consultants are ex – Master Mariners and Chief Engineers who have wide ranging experience in the Oil, Chemical and Gas transportation industries and enjoy over 100 years of combined experience among themselves.

Vision

Our vision is to evolve as the Maritime Industry's most customer centric organization.

Core Values

U2 Marine believes in professional work culture in which diverse work forces can interact in a positive way and create a competitive advantage. This allows us to remain committed to our core values:

- Transparent and Honest dealings
- Maintain Long Term and Healthy Relationship
- Economic and Reliable Services
- Proactive Approach

Mission

To provide tailor made solutions to our valued customers, resulting in mutual Positive Business Growth and Profits.

UNDERLYING MAGIC

- Commitment
- Sincerity
- Punctuality
- Cost effectiveness
- Transparency

Mooring Analysis

Dynamic, SeaKeeping, Static with STS as add on, over 1000 simulations and counting.

10 Top LNG Owners / Operators as clients

Dynagas, MISC, Kline, Bumi Armada, WSM, BSM, Gazprom, Engie (now Total), Gasum, Adani, NYK to name a few

Get in Touch

Within our Service Scope, we are here to tailor specific, reliable, and economic solutions to ensure Customer's satisfaction.

+44 74620 40500

info@u2marineservices.com



Dynacom Tankers Management Limited

Dynacom Evolution

2000 .. 2018 Landmark Events

During the last two decades, DTM has taken significant steps in renewing its fleet. In the years 2000 - 2011, a total of 54 older tankers were sold, while the company concurrently embarked on a dynamic new building program with the signing of several contracts for VLCCs, Suezmax, Aframax, Coated and Crude Oil Panamax tankers bringing it to a total of 60 oil tankers. Its sister companies viz. Sea traders SA and Dynagas Ltd acquired 50 bulk carriers and 16 LNG carriers respectively.

DTM's excellent operations and safety performance earned the company the "Tanker Company of the Year" award in 2005 by Lloyd's List and was described as "epitomizing the modernization of the Greek tanker industry". Dynagas was awarded the Best employer for Gas carriers in 2016 by the Offing group.

DTM considers the new building contracts an integral part of its fleet renewal strategy given the age profile of the world tanker fleet and the increasing emphasis on modern double hull vessels. DTM's New building Team has built an expertise in vessels' construction and building process with knowledgeable supervision teams in all yards where DTM is building new vessels. Continuous research and development is in place in order to improve new building vessels' design, specifications, speed and consumption levels and list of extras. In this way, DTM has achieved a competitive advantage among similar vessels of the world fleet. The new building program also aims to capitalize on the trends taking place within the global shipping and energy markets:

- Ice Class vessels will benefit from increased sourcing of crude oil from the Baltic and North Sea regions.
- The increase in demand of refined products in the United States, coupled with the restrictions in refinery capacity will lead to long haul shipments of refined products from distant sources.

- The rapid industrialization of emerging economies and the upcoming phase-out of tankers will give companies with a modern fleet a significant advantage.
- Installation of heating coils on VLCC vessels to meet the demand of fuel oil transportation and storage in bigger cargo volumes.
- LNG carriers which are trading in the arctic region
- Bulk carriers trading in the Far East, India, and China.

Who We Are

Dynacom Tankers Management Ltd. (DTM) was founded in 1991 to manage oil tankers. Since then, the fleet has been significantly expanded and modernized, and the company has developed a strong network of customer relationships and a reputation for transportation excellence among quality-sensitive customers.

DTM represents a strong presence in the oil industry, with vessels calling at more than 1,000 ports yearly on all 7 continents - linking international economies and serving customers worldwide.

DTM has currently formed a fleet with an average age of 6 years, compared to 10 years average of the worldwide tanker fleet.

The existing fleet for which Dynacom acts as an agent, stands at over 18.5 million deadweight tonnes, of which 100% are double hull. In addition, DTM is awaiting delivery of additional 4 new buildings consisting of Suezmax tankers.

Vessels are built at first-class shipyards, and all are equipped with the latest technology. Our staff has extensive new building knowledge and experience to ensure that all charterers' business demands will be met. The vessels are in class with first class classification societies such as ABS, DNV, NKK, BV and LR.

Dynacom has its offices in Athens, Mumbai, Delhi, Kolkata, Chennai, Fujairah and Manila.



SAI Marine & Engineering Services

INTRODUCING:

SAI Marine Engineering is A Global Professional Services Company Specializing in Engineering for the Maritime Industry.

SAI Marine Engineering Services is reputed and recognized as a high-quality, independent strategic partner and leading provider of professional efficient engineering services across multiple sectors that include Marine, Shipping, Oil & Gas, and Commercial Industries.

SAI Marine Engineering facilities span specialty services including, but not limited to, General Engineering, Steel Works, Ship Repairs and Maintenance, Pipes Layout, Pipe Airbags, Frames Fabrication, Pump Repair, Ship Steel Renewal, Pipe Renewal, Pipe fabrication, Repair and services testing of valves, Generators, Engines, Pump Repairs and Testing, Welding and Fabrication, Sandblasting, and Painting

WHAT WE DO BEST

- MARINE FABRICATION & HEAVY ENGINEERING
- ENGINES / GENERATORS, COMPRESSOR PURIFIER COOLER SERVICES
- BOILER REPAIRS, SERVICES
- SHIP MACHINERY (Deck and Engine)
- CARGO HANDLING MACHINERY EQUIPMENT, CARGO CONVEYOR BELTS ROLLERS, GRABS FOR BULK CARRIER SHIPS (Orange Peel, Bulk, Logs. Etc.)
- CONTAINER REPAIR / FABRICATION.
- HYDRAULIC CRANES REPAIRS
- VARIOUS TYPES OF VALVES REPAIRING AND TESTING, RECONDITIONING.
- PROJECT CARGO SEA FASTENING

MARINE SURVEY

SAI Marine Engineering Services is an independent surveyor company, master mariners and chief engineers with extensive seagoing experience, recognized by important local and international companies in the shipping & Maritime Sector.

We are experts in the field, we are familiar with local and international business practices.

- BUNKERING SURVEY
- ON/OFF HIRE CONSUMABLES SURVEY
- CONDITION SURVEYS (ON/OFF HIRE, PRE-PURCHASE – SHIPS, RIGS, BARGES, YACHTS)
- BOAT SURVEY
- DRAFT SURVEY
- CARGO SURVEYS (TALLY SURVEY, MEASUREMENT SURVEY, DISCHARGE, AND CONDITION SURVEY)
- DAMAGE SURVEY / DAMAGE EVALUATION
- LASHING SURVEY
- TOWING / SAIL AWAY SURVEY
- CONTAINER INSPECTION (SEA WORTHINESS, CONDITION)
- TOWING APPLIANCES INSPECTION ONBOARD VESSELS

We are committed to providing exceptional customer service and strive to establish long-term relationships with our clients. If you have a Marine engineering project in mind, we would be happy to discuss it with you and provide a quotation for our services.

Thank you for considering SAI Marine and Engineering. We look forward to the opportunity to work with you and provide you with the Marine engineering services you need.

SAI MARINE & ENG. SERVICES P.O Box: 24344 Sharjah UAE. M +971524021900, Email:
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www.saimarineengineering.com



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Session Chairs & Speakers

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Shri Shyam Jagannathan, (I.A.S.),

Director General of Shipping,

Directorate General of Shipping



Shri Shyam Jagannathan is a distinguished officer of the 1997 batch of the Indian Administrative Service (IAS), currently serving as the Director General of Shipping under the Ministry of Ports, Shipping, and Waterways, Government of India, assuming office on the 3rd of July 2023.

Shri Shyam Jagannathan's illustrious career spans a wealth of experiences, reflecting his commitment to public service and his profound impact on various domains. His earlier roles include serving as the Zonal Development Commissioner at the Santacruz Electronic Export Processing Zone (SEEPZ), Special Economic Zone (SEZ), Mumbai, under the Ministry of Commerce and Industry, Government of India. Prior to this, he held significant positions within the State Government of Assam, notably as the Commissioner & Secretary of the Finance Department and as the Commissioner of the North Assam Division.

The breadth of Shri Shyam Jagannathan's expertise extends across diverse geographical landscapes, having served as Commissioner of Commercial Taxes, Chairman of Civil Supplies Corporation, and in various capacities within the Departments of Food & Civil Supplies and Finance in the Government of Kerala. His administrative tenure also includes the role of District Magistrate of West Garo Hills in Meghalaya, providing him with invaluable insights into the distinctive challenges and opportunities presented by the states of Assam, Kerala, and Meghalaya.

Shri Shyam Jagannathan brings with him a wealth of domain knowledge, particularly in the core areas of public finances, export promotion, prospective planning, public policy analysis, and sectoral exposure to Animal Husbandry and Veterinary Rural development. His multifaceted experience also encompasses judicial processes.

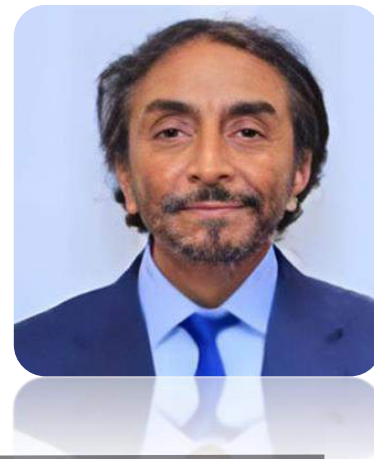
Currently spearheading the Directorate General of Shipping, Shri Shyam Jagannathan is leading transformative initiatives. In his present assignment, he is actively leveraging technology-based solutions to streamline and computerize

the end-to-end workflow processes of the Directorate General of Shipping. Additionally, he is championing Examination Reforms to ensure compliance with the International Convention on Standards of Training, Certification, and Watchkeeping for Seafarers (STCW).

Shri Shyam Jagannathan's visionary leadership and commitment to excellence continue to leave an indelible mark on the realms of administration, governance, and technological innovation. We are privileged to have him at the helm, steering the course towards a brighter and more efficient future for the maritime sector in India.

Shri Deepak Shetty,

I.R.S.(Retd.), Senior Adviser to the Maritime Anti-Corruption Network (MACN) & Former Secretary to the Government of India & Director General of Shipping



Shri. Deepak Shetty is a former senior career civil servant of the Government of India and has served the same for 36 1/4 years since September 1980, as a direct recruit member of the Indian Revenue Service {Customs and Central Excise: I.R.S.(C&CE)}. His last official assignment was as Secretary to the Government of India and Director General of Shipping, until his retirement, on superannuation, at the end of 2016.

He has an extensive and first-hand civil service experience and expertise, in the Government of India, in the areas of public administration, civil service governance, global geo-political-strategic affairs, maritime, civil aviation & indirect tax administration, economic law enforcement, anti-money laundering, counter terrorist financing, anti-smuggling, human resource development & capacity building, finance, audit & inspection, anti-corruption, transparency, accountability, diligence, ethics, stakeholders engagement, corporate governance, etc., during & post his retirement.

He has held multiple and diverse official assignments in his career. These have ranged, in his parent department (Customs, Central Excise and Service Tax) in the ranks of Assistant / Deputy / Joint / Additional Commissioner, leading up eventually as Commissioner, Chief Commissioner and Principal Chief Commissioner. He has also had two central deputation/secondment postings – firstly as Additional Textile Commissioner-cum-Director, Ministry of Textiles, Government of India for 5 1/4 years and secondly as Joint Director General of Shipping-cum-Joint / Additional Secretary, culminating as Director General of Shipping-cum-Additional Secretary and finally as Secretary to the Government of India, in the Ministry of Shipping, for nearly 6 years.

He has been widely acknowledged as having been primarily instrumental, through his pro-active and relentless pursuit in various global fora, from 2012 to 2015, in the redrawing of the maritime high-risk area (HRA) in the western Indian Ocean region, to India's complete satisfaction, in 2015. This has

culminated in average annual savings to the Indian EXIM consumers of about Rs.800-4,000 / crore of additional war risk premium. This arose out of his proactive leadership role of the official Indian delegation to the Plenary Session of the Contact Group on Piracy off the Coast of Somalia held at the United Nations, in New York, in 2015 and his further leading the official Indian interactions with the Joint War Group of Global Marine Insurers (Lloyd's Syndicate) at London, also in 2015.

He has been the key national functionary to have pioneered a global model of rescue, relief and rehabilitation package for Indian seafarers impacted by Somali piracy, through his persistent and passionate personal efforts over the years 2011-2015. This had been formally commended at the United Nations, in New York, at the Plenary Session of the Contact Group on Piracy off the Coast of Somalia (CGPCS), in 2014.

He was empanelled on the 'Global Roster of Experts' of the Security Council Affairs Division of the United Nations, in the fields of maritime transportation and crime.

He has officially represented India & very actively participated in the Sessions of the Council and Assembly of the International Maritime Organisation [IMO - global shipping regulator, under the United Nations], London, as a member of the official Indian delegations between 2011 - 2015.

He had also attended, as the official representative of the Government of India, the Plenary Sessions of the Contact Group on Piracy off the Coast of Somalia (CGPCS), held at the United Nations in New York and also at Djibouti and Dubai, between December, 2012 - July, 2015 and pro-actively taken part therein. He had very successfully led the official Indian delegation to the said last session in 2015.

He was trained, at Kuala Lumpur and Singapore in global anti-money laundering (AML) and counter financing of terrorism (CFT) standards and strategies, by the Asia-Pacific Group on Money Laundering, Sydney, Financial Action Task Force, Paris, World Bank, Washington and International Monetary Fund, Washington. He was then chosen by these entities to be a member (first officer of the IRS-C&CE to have been selected), of an international team of experts that had evaluated Nepal as a jurisdiction from the perspectives of the said AML and CFT, in February, 2005. He had, on an invitation of these agencies, then

made a co-presentation of the report of that team of experts (as its member) in their Annual Meeting held at Cairns, Australia, in July, 2005. He was formally commended by them for his vast expertise- cum-experience.

He is the recipient of 25 awards / decorations in his civil service career, including;

- Presidential Award of Appreciation Certificate for a Specially Distinguished Record of Service, bestowed on the Republic Day, 2002.
- Certificate for Meritorious & Sincere Services Rendered, conferred on the International Customs Day, 2002.
- Commendation by the External Affairs Minister, Government of India, for his outstanding role in the maritime rescue and evacuation of around 5,000 Indian & foreign nationals from war-torn Yemen in March – April, 2015, under ‘Operation Raahat’ of the Government of India.
- Commendation from the Foreign and Maritime Affairs Minister, Government of Seychelles, for his successful organisation of the Global Strategy Session of the CGPCS at Mumbai on 01.02.2016 and for his proactive leadership contributions therein.
- Commendation from the Director (Maritime Security), INTERPOL (International Criminal Police Organisation – a United Nations agency) for his successful organisation of the global debriefs of piracy impacted Indian seafarers and consequential contribution to international evidence collection against Somali pirates by INTERPOL.
- Commendation Certificate, for outstanding anti-smuggling work, granted by the Central Board of Excise and Customs, Government of India, in 1991.
- 14 other commendation communiqués, for meritorious work, presented by the Department of Revenue, Ministry of Finance, Government of India, over time.

He was, in his civil service career, a proactive participant member of the official Indian delegations to the;

- Indo-Australia Joint Textile Forum.
- Indo-Sri Lanka Agreement on Textiles and Clothing.
- International Textile Manufacturers Federation.

He has delivered presentations on geo-strategic-diplomatic and maritime sector issues at global conferences at New York (CGPCS), Denver (One Earth Future – OEF), London (IMO, Council and General Assembly), Helsinki (ISWAN), Singapore (ReCAAP- Regional Cooperation Agreement on Combating Piracy and Armed Robbery against Ships) & Kuala Lumpur (International Maritime Bureau – IMB) and nationally at Mumbai, (Indian Police Service Officers at the IIT-B: Indian Institute of Technology, Bombay), New Delhi (Research and Information Systems - RIS), Wellington (Defence Services Staff College - DSSC), Pune, Goa (ReCAAP) and Hubli.

On being commissioned by RIS (Research and Information Systems) and TERI (The Energy Resources Institute), both Delhi based think-tanks, he has submitted strategy papers on actionable road-maps for the future of the Indian shipping industry as well as the role of Indian shipping in the national blue economy paradigm.

He is currently also serving as an Independent Director on the Boards of Directors of several companies in India and overseas, such as;

- ISWAN (International Seafarers Welfare Assistance Network), London - Global Director and Trustee.
- Shreyas Shipping and Logistics Limited, Mumbai – Independent Director.
- Seamec Limited, Mumbai - Independent Director.
- Revalyu Recycling India Limited – Independent Director.
- CONCOR (Container Corporation of India Ltd.), New Delhi - Independent Director (until 2021).
- Flemingo Travel Retail Limited, Mumbai – Independent Director (until 2021).

He is currently also assigned as Senior Adviser (India) and Head of Operations-India, of the MACN (Maritime Anti-Corruption Network), since April, 2022. The MACN is a global and not-for-profit maritime industry association, comprising nearly 200 members drawn from the maritime and logistics sectors, world-wide. MACN – India has done salient work and increasingly been delivering tangibly impactful outcomes on the maritime anti-corruption fronts, pan-India, since its formal launch in India in July, 2022 and till date. Inter-alia,

he has addressed several international and national fora in this respect, including at Copenhagen, Dubai, Hong Kong and Mumbai.

Besides, he also stands nominated by the Government of India, as a Member of the Finance Committees of the following 2 other national research and academic institutions under the Department of Biotechnology of the Government of India viz.,:

- Rajiv Gandhi Centre for Biotechnology (RGCB), Thiruvananthapuram.
- National Centre for Cell Science (NCCS), Pune.

He was born at Jaipur, Rajasthan, on 2 nd November, 1956. He has had his academic education at Jaipur, Amritsar, Mangalore, Mysore and Hubli.

In his civil career, he underwent institutional training at the LBSNNA (Lal Bahadur Shastri National Academy of Administration), Mussoorie, NACEN (National Academy of Customs, Excise & Narcotics), New Delhi & Chennai and IIM (Indian Institute of Management), Ahmedabad.

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Mr. Vijay Handa,

President Shipping,

Saigal Sea Trade



Mr. Vijay Handa has studied MBA (Marketing), is an M.Sc in Shipping from World Maritime University, Malmo, Sweden and an MICS.

He worked in SCI between 1980 and 2003 in various capacities and Departments concerning Bulk Carriers & Tankers Operations/ Chartering etc.

He had a 3years stint on deputation from SCI to Oil Coordination Committee, Ministry of Petroleum between 1987 to 1989 overlooking Crude oil logistics for PSU refineries situated on West / East Coast of India.

Mr Handa served RIL from 2004 to 2019 and was Senior Vice President- Shipping, in charge of Chartering activities of Crude Oil/Clean/Gas Tankers.

His current position is President – Shipping in Saigal Sea Trade

Mr. David Birwadkar,

Advisor Shipping, Head - The Great Eastern Institute of Maritime Studies



Mr. David Birwadkar is presently working as Advisor, Shipping having superannuated on 5th April 2021. He is currently heading The Great Eastern Institute of Maritime Studies, Lonavala. Before which he was working as Vice President Heading Training & Assessment Department in The Great Eastern Shipping Company, India's largest private sector Shipping company for 5 years. He joined Great Eastern as Vice President in December 2006 heading the Fleet Management Department which included critical functions such as Technical, New building project, Procurement and Fleet Personnel Departments and relevant responsibilities pertaining to same prior that for 10.5 years. Before this from 1998 till 2006 he worked ashore in companies like Wallem's, Essar Shipping and Anglo Eastern.

He has a degree in Mechanical Engineering and completed his Marine Engineering Training from Mumbai Port Trust.

David is currently member of Technical Committees of several classification societies including IRS, DNV, RINA, BV, etc and also member of Research & Training Committee of INSA (Indian National Shipowner's Association). He is currently the Chairman of the Mumbai Branch of IMEI {Institute of Marine Engineers (India)} for the last period 2023-25. He has been heading the Training Sub-Committee for more than 4 years now. He was Convenor at the last INMARCO held in November 2022 which was a huge success.

Dr. Sanjay Bhavnani

Director & C.O.O.,

MMS Maritime (India) Pvt Ltd.



Dr. Sanjay Bhavnani has been associated with the marine industry for more than three decades. Prior moving to the newly formed MMS Maritime in 2001, a wholly owned subsidiary of the MEIJI Shipping Group of Japan, he worked in the head office of the Japanese shipping company. His involvement with oil tankers goes back to his sailing days where he last sailed as a Chief Engineer for several years followed by shore experience at a marine institute where he headed the entire tanker related training.

MMS Maritime is presently involved in diverse maritime activities focusing on the crewing and the training operations pertaining to its seafarers deployed on the oil, Chemical and Gas tanker vessels, operated, and in most cases, owned, by the Japanese parent company, and long term chartered to various oil majors. Sanjay's present perspective on crewing and training is based on his close interactions had with the seafarers, the shore staff, and other industry stakeholders, over the last several years, with an attempt to align their expectations within an integrated framework. Coupled with the pandemic related effects, the ever increasing demands placed on shipping in terms of both regulatory as well as technical compliance his involvement has offered him multiple perspectives.

After coming ashore, Sanjay completed a post graduate diploma in management, a Bachelor's in law, along with a Masters in Maritime Law. He has been awarded a Doctorate in Business Management with a specialisation in Human Resources.

Mr. David Morriss,

Partner,

LCI Law



Mr. David Morriss has joined the partnership of LCI Law, based in London.

David has a wealth of experience practicing Shipping, Dispute Resolution and Trade (commodities) for 24 years at the London office of a well-known international law firm, where he was a partner for the last 13 years. He will continue to run that practice at LCI Law.

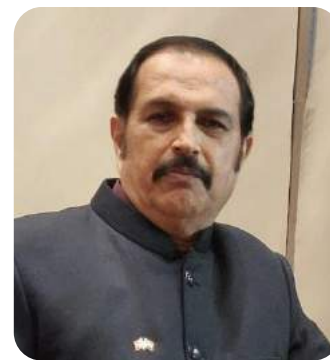
David handles all manners of disputes under charterparties, vessel pooling agreements, contracts of affreightment, bills of lading, shipbuilding and repair contracts, sale and purchase (MOA) contracts, insurance policies, and cargo sale/purchase contracts. David has also handled broader commercial disputes in areas such as mining, banking, and Formula 1 sponsorship, in addition to which he regularly assists clients with non-contentious contract-drafting.

David has run arbitrations in London (LMAA and LCIA in particular) and in Singapore (SIAC in particular) and has also advised the Gujarat Maritime Board in India in the drafting of their own arbitration rules. He also regularly appears before the courts of England and Wales, and a number of his cases have resulted in well-known reported decisions by the High Court and the Court of Appeal.

A large number of David's clients are companies based in India, Dubai, and the UK. He regularly travels to India and Dubai to see his clients and to give papers at conferences.

Mr. Sudesh Kamath,

Senior Maritime Consultant



Mr. Sudhesh Kamath has been Heading Odfjell Tankers (A World Leader in Chemical Tankers).

He was in charge for 33 years for the Indian subcontinent. represented Odfjell at various Indian and international forums.

With a degree in commerce, law, and export marketing, he has rich experience in the operations and chartering of Chemical Tankers.

He is a well-known figure in the chemical, petrochemical, fertilizer, and shipping industry. Post his long stint at Odfjell he was vice president, of business development at Samsara Shipping, instrumental in developing their liquid vertical and ISO Tank depot (Zodiac) at Khallapur.

Currently, he is acting as senior advisor to Ethos Capital for their liquid business of mergers and acquisitions advisory services, private fund raise advisory, debt and special situation advisory, and corporate & financial restructuring advisory. he is also a consultant for several companies.

Mr. Roshan Pinto,
Assistant General Manager,
Seven Island Shipping Ltd.



Mr. Roshan Pinto did his BE Mechanical from Mumbai University. Thereafter he went on to complete his MBA from L.N. Welingkar Institute of Management. He kick started his career with GESCO in July 2004 and later joined SISL as Assistant General Manager in Dec 2019.

Born and brought up in Mumbai, Roshan lives life vicariously through reading. Lately cycling is his recent passion.

Ms. Ritu Chaudhri,

Director,

Enmarol Petroleum India Private Limited



Ms. Ritu Chaudhri graduated with a Master's in Business Administration (MBA) from the University of Connecticut, USA, in May 1990. She is a Promoter Director of Enmarol Petroleum India Private Limited.

On her return to India in December 1990, she worked with Arthur Andersen, a leading international management consultancy and audit firm, as a senior management consultant, specializing in Acquisition and Mergers. She left Arthur Andersen in October 1993 to start out on her own. She has set up the business Enmarol Petroleum India Private Limited in 1996 and was the first private company to start importing fuel oil and white kerosene into India's largest seaport JNPT Nhava Sheva for free sale. In 2002, the company effectively introduced a new concept of Fuel Treatment Chemical Additives in India for the after-market.

Since 2006 Enmarol is the authorized Distributor of M/s Innospec Limited (UK) a leading global fuel treatment chemical company listed on the NASDAQ, turnover of over 1.5 billion US dollars, and has been representing them in India for Refinery, Industrial and most importantly Marine Fuel Treatment Chemicals.

Marine fuel treatment chemical business was introduced in 2009 as the Authorised Distributor of Innospec Limited's Octamar Brand of Fuel Treatment Chemicals for the marine industry and today the customer base includes major ship owners and managers across India and UAE. In the past 10 years she has effectively spoken about Marine bunkers their issues and how the onboard team can effectively address these issues using Octamar treatment solutions.

Ritu hails from a family of merchant mariners, she is aggressive and has proved to be a dynamic businesswoman dedicated to achieve excellence in her business through commitment.

Capt. Sushmit Biswas,

C.E.O.,

Sagial SeaTrade



Capt. Sushmit Biswas is a Master Mariner with an MBA in Finance from Leeds Business School, UK and has completed an executive program in applied finance from IIM Calcutta. He has almost 30 years of combined on and offshore experience. He has extensive experience having worked in various senior technical and commercial roles ashore with Major Ship Owners in India and abroad. He is a seasoned shipping professional having the privilege of working with major ship owners Stenabulk, Navig8 Europe, India Steamship and Oil Major ONGC-MRPL.

He is instrumental in successfully starting the Oil and Gas desk at Sagial SeaTrade and is presently working as Chief Executive Officer with overall responsibility for the Tanker desk, he is supported with his team handling CPP, DPP, LPG, LNG and Chemical tankers. He has hands-on experience of successfully delivering projects in India and abroad. He is an avid reader of technology & finance and enjoys occasional game of golf.

Capt. Manish Tyagi,
Managing Director,
U2 Marine Services Ltd.



Capt. Manish Tyagi worked on a Business Management Plan titled “LNG Bunkering: Prospects and Challenges” in 2013 for his MBA degree from Cass Business School, London, Capt. Manish Tyagi took LNG Bunkering as a further challenge and worked with several reputed ship operators for them to embark on their LNG Bunkering business, especially within NW European area.

Capt. Tyagi has been involved with several operators to seek LNG Bunkering licenses from various ports within NW European area, involved into retrofitting of small-scale LNG vessels to work as LNG Bunkering vessels and liaising with reputed operators for optimum compatibility of new LBVs.

Having realized the need for training within LNG Bunkering, Capt. Tyagi developed IGF Courses (Basic and Advanced) as per STCW requirements. Training courses offered are approved by several Flag States such as MCA UK, Liberia, MPA Singapore, Panama, Bahamas and Malaysian MARDEP to name a few.

Capt. Tyagi is an authority on Ship-Shore Compatibility within LNG / LPG trade and provides consultancy from his London office. He is now expanding his area to serve within the Indian sector to assist in developing LNG Bunkering aspects and provide training (hands-on experience) to seafarers wishing to work on Dual Fuel vessels.

Mr. Sandeep Jain,

Chief Manager - International Trade,
Bharat Petroleum Corporation Limited



Mr. Sandeep Jain has done BE (Honors) Mechanical, MBA Marketing from NIT Raipur and Ravishankar University Raipur

He joined Bharat Petroleum Corporation Limited in 1996, having vast experience of more than 25 years Handled Depots, Installations, Retail Sales Commissioned more than 100 retail outlets.

Part of new initiatives of BPCL Team in Pure for Sure, Pure for Sure Platinum & In & Out shop with International Trade department of BPCL from last 10 years.

Currently looking after Product Chartering, mainly Import of LPG and Coastal Movement of Products.

Mr. Yogesh Yeolekar,

General Manager,

Lighthouse Chartering



Mr. Yogesh Yeolekar started his journey in the shipping industry in 2010, after graduating from commerce. He did his Post Graduate Diploma from NMIS.

He got his initial first entry into MOL back office in vessel scheduling department and within a few months in 2011, became the Junior Executive Operations at a well-established agency house 'Intra Trade Projects'. He was soon promoted to Head Office to look after Operations and Business Development.

In 2016, he got the opportunity to work as Operations Manager – Tankers at the well-known BOTHRA GROUP - Owners/Operators. After working with them for almost 18 months, he joined the Tricon Energy Ltd (world's 2nd largest trading house) as Operations Analyst, where he got the opportunity to develop himself in trade operations as well as in liquid tanker Chartering role. In September 2021, he was promoted to head a new vertical - Lighthouse Chartering Asia as General Manager. Lighthouse Chartering was established in April 2016 to cater the Chartering services to in house team of Tricon traders. Lighthouse every year ships around 6-8 million metric tonne cargoes across the globe through US, Switzerland, and India.

He has had a notable journey of 13 years in the shipping industry, which covers work experience at Agency house, Owners/Operators shop, Charterers desk & in-house Chartering/Broking team.

Mr. Gaurav Ghatak,
Manager,
Indian Oil Corporation



Mr. Gourav Ghatak has an experience of more than 11 years in various front-end off-shore and shipping roles with the flagship energy major of the country, Indian Oil. A mechanical engineer from the National Institute of Technology, Durgapur, he started his career with IOCL in 2012, as a field engineer responsible for the operations and maintenance of off-shore SPM facilities and supervision of unloading operation from VLCC vessels off-Vadinar. He subsequently moved into commercial shipping and trading operations; handling crude oil supply contracts, claims, vessel operations and liaison with stakeholders.

For the last more than 5 years he has been handling the chartering of crude oil, LPG and LNG vessels for Indian Oil. Indian Oil has one of the busiest chartering desks in the world and Mr. Ghatak is one of the key faces in this space for his company. He has been instrumental in setting up the LNG chartering desk of Indian Oil from scratch and in streamlining the chartering process in a transparent and efficient way. Indian Oil is the most active and dynamic LNG spot charterer in the country today and has ambitious plans for the future. A market enthusiast, highly passionate about the shipping markets, Mr. Ghatak has a rich and rare exposure of several areas of the oil and gas tanker industry. He is currently posted as a Manager with Indian Oil's Head Quarters in New Delhi.



(A Division of Ashma Maritime Services Pvt. Ltd.)

10th India Tanker Shipping & Trade Summit 2024

9th February 2024

Holiday Inn, Mumbai.



Participants



Organised by:

The Shipping Tribune



(A Division of Ashma Maritime Services Pvt Ltd.)

“10th India Tanker Shipping Trade Summit 2024”

One-day conference on 9th February 2024 at Holiday Inn, Andheri (East) Mumbai.

List of Participants as of 8th Feb 2024. More participants to be added as registration is in progress.

Sr. No	Name of Person	Designation	Organisation
1.	Shri Shyam Jagannathan (I.A.S)	Director General of Shipping	Directorate General of Shipping
2.	Shri. Deepak Shetty Ex-Director General of Shipping (I.R.S.)	Ex-Director General of Shipping (I.R.S.)	Directorate General of Shipping
3.	Mr. Vijay Handa	Head Shipping	Saigal SeaTrade
4.	Mr. David Birwadkar	Advisor Shipping, Head - The Great Eastern Institute of Maritime Studies, Lonavala	The Great Eastern Institute of Maritime Studies, Lonavala
5.	Dr. Sanjay Bhavnani	Director & COO	MMSI Maritime India
6.	Ms. Ritu Chaudhary	Director	Enmarol Petroleum India Private Limited
7.	Mr. David Morriss	Partner	LCI Law
8.	Mr. Roshan Pinto	Assistant General Manager	Seven Island Shipping Limited
9.	Mr. Sudesh Kamath	Senior Maritime Consultant	
10.	Capt. Sushmit Biswas	C.E.O.- Tanker	Saigal SeaTrade
11.	Capt. Manish Tyagi	Managing Director	U2 Marine Services Ltd.
12.	Mr. Sandeep Jain	Deputy General Manager, Crude Oil Shipping, International Trade	Bharat Petroleum Corporation Limited
13.	Mr. Gourav Ghatak	Manager	Indian Oil Corporation Limited
14.	Mr. Yogesh Yeolekar	General Manager	Lighthouse Chartering
15.	Dr. Capt. Sudhir Kumar	Ex - Principal Officer-Cum-Joint DG (Tech)	Government of India
16.	Mr. Khalid Shafi Vohra	Chairman & Managing Director	Sai Shipping Company Private Limited
17.	Capt. S. K. Bhatia	General Manager	Ex - Essar Group
18.	Capt. Amar Singh	General Manager Operation	The Great Eastern Shipping Private Limited
19.	Mr. Arun Kumar Gupta	Ex - Managing Director	India Ports Global Private Limited (Ex-Chairman & Managing Director, The Shipping Corp. of India Ltd)
20.	Capt. B. B. Sinha	Director	Bravo Ship Management Private Limited (Ex-Chairman & Managing Director, The Shipping Corp. of India Ltd)
21.	Capt. L.K. Panda	Nautical Advisor GOI (Retd)	Government of India
22.	Capt. Rajesh Tandon	C.E.O.	FOSMA
23.	Capt. M. M. Saggi	Nautical Advisor GOI (Retd)	Government of India
24.	Capt. M. C. Yadav	Director	FOSMA
25.	Mr. T. V. Shanbhag	Senior Maritime Professional	
26.	Capt. Navin Passey	Ex Managing Director	Wallem India
27.	Capt. Amresh Jha	Vice President	Kanoo Shipping



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28.	Mr. C. K. Sharma	Freelancer Sr. Maritime Professionals	
29.	Mr. P. K. Mitra	Sr. Maritime Professional	
30.	Mr. Sanjay Shesh	Director	Olympia Ship Management Private Limited
31.	Capt. Pradeep Correa	C. O. O.	Seven Island Shipping Limited
32.	Capt. Phillip Mathews	Sr. Vice President Fleet Personnel	Seven Island Shipping Limited
33.	Ms. Jyoti Raul	Account Executive	Enmarol Petroleum India Private Limited
34.	Capt. Pramod Kumar	Director	Eminence Marine Pvt Ltd.
35.	Mr. Sanjay Chauhan	Managing Director	Barbados Maritime Agencies Private Limited
36.	Mr. Vishavdeep Gautam	C.E.O.	Fast Freight DMCC
37.	Mr. Prabhakar Srivastav	Maritime Professional	
38.	Capt. N K Sah	C.E.O.	Sea Resolute LLP
39.	Capt. Ashok. K. Shrivastava	Founder & C.E.O.	Sheel Shipping Synergy
40.	Capt. Siddarth Sharma	Head - Operations	Hoger Offshore
41.	Capt. Leonard Sequeira	Director	MSI Shipping Services India Private Limited
42.	Mr. Soumya Prakash Dalua	Project Manager	MACN - India
43.	Mr. Rahul S Dudhade	Director GM	Northern Marine Management
44.	Shri G. B. Verma	General Manager - Programming	Offshore Engineering Services, ONGC, Mumbai
45.	Capt. Pawan Kumar Gupta	C.E.O.	Pace Marine Solutions Pvt Ltd
46.	Mr. Remant Yadav	Sr. Training Superintendent	Union Maritime Ltd.
47.	To Be Announced		Bainbridge Navigation
48.	To Be Announced		Bainbridge Navigation
49.	To Be Announced		Bainbridge Navigation
50.	Capt. Sanjay Kumar	Head - Chartering	Nayara Energy
51.	Mr. Chandrashekar Rao	General Manager - Shipping & Operations	Nayara Energy
52.	Mr. Amit Bhalekar	JGM - Chartering	Nayara Energy
53.	Mr. Satya Verma	GM - Crude Shipping & Operations	Nayara Energy
54.	Mr. Saurabh Darshan	JGM - Crude Shipping & Operations	Nayara Energy
55.	Mr. Joy Mazumder	DGM - Product Shipping & Operations	Nayara Energy
56.	Mr. Sushant Mangal	Senior Manager - Chartering	Nayara Energy
57.	Mr. Harshit Mishra	Senior Manager - Product Operations	Nayara Energy
58.	Mrs. Kalpita Somwanshi	Manager Product Operations	Nayara Energy



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59.	Mr. Sanjeev Kapoor	Head - Business Performance & Control - Finance	Nayara Energy
60.	Mr Abhishek Garg	JGM - Finance	Nayara Energy
61.	Mr. Prateek Somani	Deputy Manager Finance	Nayara Energy
62.	Mr. Nayan Nilkanth	Sr. General Manager - Commercial	Seven Island Shipping Limited
63.	Capt. Nimish Mhatre	Sr. General Manager - ISM	Seven Island Shipping Limited
64.	Mr. A. Krishnan	Sr. General Manager - Operations	Seven Island Shipping Limited
65.	Mr. Guneet Singh	Technical Superintendent	Seven Island Shipping Limited
66.	Mr. Chetan Anand	Sr. General Manager	Saigal SeaTrade
67.	Mr. V. S. Chakravarthy	General Manager - Commercial	Saigal SeaTrade
68.	Mr. Sandesh Ghandat	Research Analyst	Saigal SeaTrade
69.	Mr. Yogesh Dange	Commercial officer	Saigal SeaTrade
70.	Mr. Modoyini Mao	Executive	Saigal SeaTrade
71.	Mr. Kiran Parkar	Executive	Saigal SeaTrade
72.	Mr. Gourav Kumar	Executive	Saigal SeaTrade
73.	Ms. Ayushi Choudhari	Trainee	Saigal SeaTrade
74.	Mr. Glen Mendonca	Director	Prudence Marine Services Private Limited
75.	Mr. Ketan Salvi	Director	Prudence Marine Services Private Limited
76.	Ms. Jeena George	Manager	Prudence Marine Services Private Limited
77.	Juliet Lewis	Manager	Prudence Marine Services Private Limited
78.	Ms. Namrata Raut	Manager	Prudence Marine Services Private Limited
79.	Mr. Sanjay Singh	Manager	Prudence Marine Services Private Limited
80.	Capt. Arun Seth	Manager	Fleet Management Limited
81.	Capt. Saket Kumar	Manager	Fleet Management Limited
82.	Mr. Sunil Bhardwaj	General Manager	Fleet Management Limited
83.	Mr. Sachin Deshmukh	Sr. Manager	Fleet Management Limited
84.	Capt. Naresh Nafrey	Master	Seaarland Ship management
85.	Mr. C. M. Madhavan		U2 Marine Services Ltd.
86.	Capt. Mohan Naik	Managing Director	Dynacom Tankers Management Limited
87.	Mr. Baratam Gopala Krishna Rao	General Manager – Shipping, International Trade	Hindustan Petroleum Corporation Limited
88.	Mr. Pradeep kumar Jaiswal	Manager – Shipping, International Trade	Hindustan Petroleum Corporation Limited
89.	Mr. Manjit Singh	General Manager Finance, International Trade	Hindustan Petroleum Corporation Limited
90.	Mr. Rahul Agarwal	Assistant Superintendent	Womar Logistics Pte Limited
91.	Mr. Dinesh P. Mhatre	Assistant Manager	Womar Logistics Pte Limited
92.	Mr. Rohan Bhosle	Post Fixture Executive	Womar Logistics Pte Limited
93.	Ms. Vrushali S. Bhosle	Accounts Executive	Womar Logistics Pte Limited
94.	Capt. Girish J. Phadnis	Director / Country Head	MTM Ship Management (India) Private Limited
95.	Ms. Divyanshi Malaviya	Dept - Legal	Reliance Industries Limited



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96.	Ms. Shruti Pant	Dept - CPP Operations	Reliance Industries Limited
97.	Mr. Sandip Sherkar	Dept - CPP Operations	Reliance Industries Limited
98.	Mr. Goutham Mallidi	Dept - Crude Ops	Reliance Industries Limited
99.	Mr. Ankur Agarwala	Dept - Crude Ops	Reliance Industries Limited
100.	Mr. Kumar P Abhishek	Dept - Supply Ops	Reliance Industries Limited
101.	Mr. Aashish Tiwari	Dept - Supply Ops	Reliance Industries Limited
102.	Mr. Soumik Sen	Dept - Supply Ops	Reliance Industries Limited
103.	Ms. Sharvani Mishra	Dept - Chartering	Reliance Industries Limited
104.	Ms. Shivangi Mishra	Dept - Commercial/ Accounts	Reliance Industries Limited
105.	Ms. Trishita Kund	Dept - Ethane Business	Reliance Industries Limited
106.	To Be Announced		Reliance Industries Limited
107.	Mr. Chinmay Wasnik	Head of Shipping & Chartering	Gujarathi Empire Group
108.	Shri. Krishna S Dhakate	General Manager (M)	Offshore Engineering Services, ONGC, Mumbai
109.	Shri. Neelabh Kapoor	CE(C)	Offshore Engineering Services, ONGC, Mumbai
110.	Mrs. Surbhi Dua Singh	SE(Instt)	Offshore Engineering Services, ONGC, Mumbai
111.	Capt. Vishal Breja	Director - Crewing	M/S. Seaarland Management Services Private Limited.
112.	Capt. Bharat Modi	Partner	U K Marine India Surveyors
113.	Mr. Rohit Ranu	SM - Shipping	Indian Oil Corporation Limited
114.	Mr. Dinesh Kumar	SM - Shipping	Indian Oil Corporation Limited
115.	Mr. Arjun Nagesh	Enterprise Account Manager	Veson Nautical Pte. Limited
116.	Mr. Avneet Singh	Director - Accounts Management APAC	Veson Nautical Pte. Limited
117.	Ms. Meena Gusain	Commercial Manager- Intelligence & Analytics	Veson Nautical Pte. Limited
118.	Mr. Shailesh Chandra	Project Manager	Pace Marine Solutions Private Limited
119.	Mr. Ashish Raskar	Manager - Operations	Pace Marine Solutions Private Limited
120.	Mr. Mukesh Singh	Managing Director	Trigun Infotech Pvt Ltd.
121.	Capt. Sushant Kumar	C.E.O.	Tangar Ship Management Private Limited
122.	Mr. Shashi Nair	General Manager - Commercial	GAC Shipping India Private Limited
123.	Capt. Alok Mishra	Vice President Sales	J. M. Baxi & Co
124.	Mr. Hayden D'Costa	Assistant Vice President	J. M. Baxi & Co
125.	Mr. Christopher Dsa	Deputy General Manager	J. M. Baxi & Co
126.	Ms. Dipti Khanvilkar	Assistant General Manager	J. M. Baxi & Co
127.	Mr. Dinesh More	Senior Manager	J. M. Baxi & Co
128.	Mr. Khalid Upadhye	General Manager	VR Maritime Services Private Limited
129.	Mr. Kaustubh Mankad	Director	Mankad & Associates Insurance Broking Private Limited
130.	Mr. Koushik Chakraborty	Vice President - Sales	Marine Care Singapore Pte Limited



(A Division of Ashma Maritime Services Pvt Ltd.)

“10th India Tanker Shipping Trade Summit 2024”

One-day conference on 9th February 2024 at Holiday Inn, Andheri (East) Mumbai.

List of Participants as of 8th Feb 2024. More participants to be added as registration is in progress.

131.	Mr. Mahesh Patil	Director	Platinum Surveyors & Consultants
132.	Mr. Naresh Chand	Chief Executive Officer	Orient Ship Management & Manning Private Limited
133.	Mr. Binu Bahuleyan	Director	Delta Waterways Private Limited
134.	Mr. Krishna Vaishna	Shipbroker	Ravindra K Reshamwala
135.	Mr. Harshal Thakker	Shipbroker	Ravindra K Reshamwala
136.	Ms. Sylvia Stamouli Perfetti	Intern	Ravindra K Reshamwala
137.	Mr. Arun Sharma	Head - Operations, India	Yacht International Co LLC
138.	Mr. Balu Panicker	Manager - Business Development	Yacht International Co LLC
139.	Mr. Prakash Vakkayil	Chief Executive Officer	Yacht International Co LLC
140.	Ms. Swapnil Tiwari	Global Sales Manager	S5 Agency World India Private Limited
141.	Mr. Aditya Sankararaman Iyer	General Manager	La Mer Maritime Private Limited
142.	Mr. Zain Nizam	Director	Seapol Port Private Limited
143.	Mr. Nizam shamsudeen	Director	Seapol Port Private Limited
144.	Mr. Rethina Kumar	Director	Lilly Maritime Private Limited
145.	Mr. Syed Naizer	Director	Core Tankers (Precious Corebulk Shipping LLC)
146.	Mr. Abraham Koshy	Manager - International Sales	Aquametro Oil & Marine AG
147.	Capt. Jonas Alphonso	Director	Paraklete Consultants Private Limited
148.	Capt. K. Rajasekaran	President - Commercial	Sanmar Shipping Limited
149.	Ms. Amita Bais	Manager - Solutions	Vyapi Lextech Private Limited
150.	Ms. Sanjana Kamalesh	Lead - Client Services	Vyapi Lextech Private Limited
151.	Mr. Santosh Shelar	Manager - Ship Agency Operations India	Wilhelmsen Port Services India Private Limited
152.	Mr. Mayur Vichare	Manager - West Coast	Wilhelmsen Port Services India Private Limited
153.	Capt. Adwit Gosain	Manager - Business Development	Geoserve Energy Transport
154.	Capt. Shantanu Raje	General Manager - Emission	Geoserve Energy Transport
155.	Mr. Akshit Singhania	Junior - Bunker Trader	Geoserve Energy Transport
156.	Mr. Hiren Shah	Director	Sea Star Bunkers Private Limited
157.	Mr. Jay Dhebar	Manager - Sales	Sea Star Bunkers Private Limited
158.	Capt. Arun Mehta	Managing Director India	OSM Thome India Pvt Ltd
159.	Capt. Vishvesh Mehta	Senior Marine HR Manager	OSM Thome India Pvt Ltd
160.	Mr. Devesh Gautam	Learning & Development Superintendent/Trainer	OSM Thome India Pvt Ltd
161.	Capt. Abhijeet Kumbhavadekar	Operation Manager/Head of OSM Chennai	OSM Thome India Pvt Ltd
162.	Ms. Richa Rawat	Manager - Operations & Marketing	Fendercare Marine Omega (India) Private Limited
163.	Mr. Nihal Shaikh	Associate Partner	Clasis Law



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List of Participants as of 8th Feb 2024. More participants to be added as registration is in progress.

164.	Mr. Aniket Datta	Commercial Co-ordinator	Resolve Salvage & Fire (India) Pvt.Ltd.
165.	Mr. Devilal Dhankher	SAT/AIR Diver	Resolve Salvage & Fire (India) Pvt.Ltd.
166.	Ms. Jeno Mesty Stephen	Sales Officer	Creare Vincere Sea Shipping Co. LLC
167.	Cdr. Arun Sabnis	General Manager - Operations	M/ S Keyline Maritime Services Private Limited
168.	Capt. Harvinder Vats	Managing Director	PNP Marine Ventures
169.	Mr. Myllipilli Durga Prasad	Managing Director	Crew Global Marine Services Private Limited
170.	Mr. Kumble Shantharama Rao	General Manager	Intermodal Yemen Shipping &Transport Limited
171.	Capt. Rajeev Goyal	Managing Director	Exmar Ship Management India Private Limited
172.	Mr. Suwendu Sen	Director Marketing & Recruitment	Safe Passage Shipping LLP
173.	Mr. Sumit Rajyaguru	Director	Kushagra Shipping Services
174.	Mr. Ajay Joseph	Director	Global Marine Supply Co.
175.	Capt. N Saravanan.	Manager - Marine	Vridhi Maritime Private Limited
176.	Sri G. V. Rao	Chartering Manager - Port Operation	Indian Farmers Fertiliser Cooperative (IFFCO), Paradeep
177.	Mr. Hemant Radhakrishnan	Senior Manager	SABIC
178.	Mr. Roshan Hegde	General Manager	Seven Seas Maritime Agencies
179.	To be announced		Seven Seas Maritime Agencies
180.	Capt. Mohan Shinde	Director	Omviras Group
181.	Mr. Girish Thakur	Director	Omviras Group
182.	Mr. Sahil Lihala	Director	Noma Infrastructure Private Limited
183.	Mr. Krishnan Subramaniam C. Suite	Strategic Advisor	Transworld Group
184.	Mr. Silroy Vaz	Manager - Commercial	MOL Logistics India Private Limited
185.	Mr. Raviraj Verma	Director	M/S. Ocean Harmony Shipping and Marine Services LLP
186.	Ms. Nedumparambil Sanju Babu	Director	M/S. Ocean Harmony Shipping and Marine Services LLP
187.	Mr. Varun Sethi	Manager - Voyage	Scorpio Marine Management India Private Limited
188.	Capt. Harpal Singh Sethi	Business Efficiency	Scorpio Marine Management India Private Limited
189.	Capt. Sunil Thakur	Tanker Broker	EA Gibsons Shipbrokers
190.	Capt. Neel Padhi	DPA	Tristar MTM Ship Management (I) Pvt Ltd
191.	Mr. Pramod Kumar	FM	Tristar MTM Ship Management (I) Pvt Ltd
192.	Mr. Sujit Kumar Shrivastav	Director	Shrikul Ship Broker
193.	Capt. Sundeep Sharma	Manager - HSEQ	AZA Shipping Private Limited



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194.	Capt. Chetan Likhite	Manager - Operation	AZA Shipping Private Limited
195.	Ms. Purnima Khandke	Manager - Bunker	Maersk Tankers India Private Limited
196.	Capt. Clifton Rodricks	Director	Eaglestar Marine India Private Limited
197.	Mr. Snehansu Mahapatra	Business Head - Middle East	SeaBorne International
198.	Mr. Hitesh Sharma	Assistant Manager - Sales	PEINER SMAG Machinery India Private Limited
199.	Mr. Sai J. Mhatre	Director	Sai Marine And Engineering Services
200.	Mr. Suresh Nair	CA	VSM LLP
201.	Mr. Vijay Surve	Area Commercial Manager	ISS Shipping India Pvt Ltd.
202.	Mr. Ramesh Malkani	Commercial Manager	ISS Shipping India Pvt Ltd.
203.	Ms. Manisha Desai	General Manager Shipping & Logistics	Sun International Delhi
204.	Mr. Abhinav Chaturvedi	Business Development Manager	Glander International Bunkering (India) Pvt Ltd.
205.	Ms. Shaifali Gusain	Senior Bunker & Lubricant Trader	Glander International Bunkering (India) Pvt Ltd.
206.	Mr. Nikharv Shah	Founder & C.E.O	Alpha Energy FZC
207.	Capt. Virendra N. Mishra	C.E.O.	The Shipping Tribune
208.	Ms. Irina Mishra	Managing Director	The Shipping Tribune
209.	Ms. Shalini Jha	General Manager - Marketing	The Shipping Tribune
210.	Ms. Kavita Mishra	Sr. Editor	The Shipping Tribune
211.	Ms. Agnes Kamble	Marine Manager - HR	The Shipping Tribune
212.	Mr. Ankit Rawat	Head- Admin & Accounts	The Shipping Tribune
213.	Mr. Nikhil Kamble	Marine Media Assistant	The Shipping Tribune
214.	Ms. Pradnya Chavan	Marine Assistant	The Shipping Tribune
215.	Mr. Abhijit Ganguly	Director	Marine Jobs
216.	Mr. Parikshit Prakash	Tanker Broker	EA Gibsons Shipbrokers